



**SOMPO
INTERNATIONAL**

REINSURANCE



“With enhanced financial strength, scale and geographic reach as part of Sompo International, our experienced underwriting teams operate in the key reinsurance markets worldwide. We utilize our extensive product specialist skills, deep local market knowledge, and significant capacity to deliver sustainable solutions to address our clients and brokers evolving needs – both today and into the future.”

Stephen Young

Chief Executive Officer, Global Reinsurance

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Global Product Offerings

Global Casualty

Our team of dedicated casualty and professional lines underwriters supports both proportional and non-proportional reinsurance programs across the full spectrum of the liability market. Our strong product knowledge enables us to give meaningful support to like-minded clients — those focused on bottom line underwriting profit. We provide reinsurance of directors' & officers', errors & omissions, general liability, umbrella & excess, workers' compensation and auto liability. We also support public and product liability, employers' liability and motor outside the U.S.

**Christopher Donelan, CPCU,
ARe**

President & CUO North America
Reinsurance & Head of Global
Casualty Reinsurance
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Global Catastrophe

With a diversified global catastrophe portfolio, we offer a broad array of individualized catastrophe products including traditional coverage as well as collateralized reinsurance structures through our wholly owned asset manager, Blue Water Re. Having offered global catastrophe products since 2002, our team has extensive knowledge of these markets and are recognized leaders in property and workers' compensation products. This experience, coupled with our highly rated balance sheet, enables us to build meaningful and longstanding partnerships with normal maximum lines of \$100 million.

David Bigley

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Global Property

Our Global Property team offers proportional and excess property reinsurance of residential, commercial and industrial exposures. With disciplined underwriting and meaningful capacity our committed property specialists partner with clients on a worldwide basis to provide long term solutions for solvency protection, volatility and capital management.

ASIA PACIFIC

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EUROPE

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NORTH AMERICA

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Global Specialty

Sompo International Reinsurance is committed to the global specialty markets that we serve. Our dedicated underwriting teams bring extensive product knowledge distilled from decades of experience in their line of business coupled with insight into each account's unique risks.

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Christoph Virchow

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AGRICULTURE

Our experienced Agriculture team specializes in developing innovative risk transfer solutions for sophisticated and rapidly changing crop and livestock perils. We employ comprehensive quantitative modelling techniques to develop cutting edge products and covers that address our clients' challenges including climate variability, volatile crop prices and an expanding list of livestock diseases. Our dedication, agility and long term relationships have allowed us to build a strong reputation throughout the worldwide marketplace.

AVIATION & SPACE

Our aviation and space specialists provide a broad range of proportional and non-proportional treaty protection across all aviation lines including coverage for airlines, manufacturers, airport operators, general aviation and space risks. Having offered reinsurance for Aviation and Space risks since 2002, we maintain an extensive database of historical aviation and space claims and program structures. Coupled with our specialized industry knowledge and claims handling expertise, this enables us to provide our clients with customized risk management solutions.

ENGINEERING

Our highly skilled Engineering underwriters have over 25 years of reinsurance experience and mechanical engineering backgrounds. We offer all lines of engineering covers and focus on treaty business written on a worldwide basis, partnering with cedants with local, regional and international portfolios. Reinsurance capacity is offered on pro-rata and non-proportional basis and we offer coverage for single project and operational risks.

MARINE AND ENERGY

Our seasoned Marine & Energy underwriters offer traditional and specialized reinsurance products with a focus on hull, cargo, liability, onshore and offshore energy and other specialized marine lines. We forge long term partnerships through a deep understanding of our clients' needs and working together, provide tailored solutions. We have built a reputation for exceeding expectations based on quick and efficient delivery and the settlement of claims in a timely fashion.

MORTGAGE & FINANCIAL REINSURANCE

Our Mortgage and Financial Reinsurance team underwrites Residential Mortgage, Title Insurance, Legal Indemnity Insurance, and other financial exposures on a global basis. With a breadth of expertise we offer unique and customized treaty structures to directly address a cedant's capital management needs.

TRADE CREDIT, SURETY AND POLITICAL RISK

With a seasoned underwriting team that has decades of experience in Trade Credit and Surety, we offer flexible and innovative reinsurance solutions for insurers dealing with non-payment risks. We also write worldwide TCI, Surety and Political Risk treaty reinsurance and Credit and Surety facultative reinsurance in selected markets.

Global Weather

Voted 2016, 2017 and 2018* "Best Global Dealer" in Weather* by our clients, Sompo Global Weather writes tailored weather-driven products that are delivered on a global basis as either derivatives or (re)insurance. Our proprietary products are customized for each client's risk exposures and indexed to weather variables such as site specific wind speed, wave height, temperature, rainfall, solar radiation, and snowfall, commodity price indices such as natural gas and power prices, as well as a wide variety of agricultural prices for crops such as corn, wheat and cotton.

* 2016, 2017 Energy Risk and 2016, 2017, 2018 Environmental Finance magazines

Martin Malinow

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Blue Capital Management Ltd.

We provide collateralized reinsurance to the global marketplace through our special purpose insurer Blue Water Re, a wholly-owned subsidiary of Sompo International Holdings Ltd. We selectively build portfolios of reinsurance risk, diversified across non-correlated perils, structures and geographies globally, and deliver innovative products and exceptional service to our clients. Capacity is on a fully collateralized or fronted basis with peak and non-peak zones covered globally.

William Haddrell

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