



**SOMPO  
INTERNATIONAL**

**INSURANCE**



## U.S. Insurance

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompo International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

## Commercial Management Liability

Sompo International Insurance's U.S. Commercial Management Liability practice offers a range of specialized primary and excess management liability products including:

- Directors & Officers Liability (ABC, Side-A, Lead Side-A DIC and Excess Side-A DIC)
- Employment Practices Liability (EPL)
- Fiduciary Liability
- Crime Insurance

### Coverage Features

#### **SIGNIFICANT CAPACITY**

- \$25M capacity for each line of business

#### **TARGET ATTACHMENT**

- Within the first \$100M

#### **UNDERWRITING CAPABILITY**

- Underwriting team has extensive experience with Fortune 2500 clients
- Creative and flexible underwriting approach

- Admitted and non-admitted option options\*
- Primary commercial management, cyber and professional liability available in a single modular Management Assurance Policy form
- True worldwide coverage providing insureds with access to foreign local policies in more than 160 countries

#### **TARGET CLASSES**

- Large to mid-sized publicly traded, private and not-for-profit entities (commercial only)
- Multi-hospital systems, community-based hospitals and healthcare facilities
- Utilities and companies operating in related energy industries

#### **CLAIMS & RISK MANAGEMENT CAPABILITIES**

- Dedicated in-house claims professionals who are experienced attorneys with specialized management liability expertise
- Access to preferred rates on Loss Control and Pay Equity Audit services available to EPL clients through leading third-party experts
- Comprehensive litigation panels provided through our strategic partnerships with top management liability law firms

\* Endurance American Insurance Company and Endurance Risk Solutions Assurance Co., operating subsidiaries of Sompo International Holdings Ltd., are our admitted companies, providing excess liability coverage in most states.

## KEY CONTACTS

### Fred Cooper

Executive Vice President  
Financial Institutions &  
Commercial Management Liability  
T +1 908 376 2405  
E fcooper@sompo-intl.com

### NEW JERSEY

600 Campus Drive, 4th Floor  
Florham Park, NJ 07932  
T +1 908 376 2400

### NEW YORK

1221 Avenue of the Americas  
New York, NY 10020  
T +1 212 209 6500

### Joseph Spallone

Senior Vice President  
T +1 212 471 5548  
M +1 347 515 2815  
E jspallone@sompo-intl.com

### Raymond Ash

Senior Vice President  
T +1 212 209 6523  
M +1 914 439 1681  
E rash@sompo-intl.com

### Scott Gagliardi

Vice President  
T +1 213 270 7017  
M +1 914 320 8239  
E sgagliardi@sompo-intl.com

### Eric Senatore

Vice President  
T +1 917 281 0739  
M +1 646 860 5027  
E esenatore@sompo-intl.com

### ATLANTA

3780 Mansell Road  
Suite 400  
Alpharetta, GA 30022  
T +1 770 799 2660

### Ryan Becker

Senior Vice President,  
Southeast Region  
T +1 770 799 2678  
M +1 404 227 0321  
E rbecker@sompo-intl.com

## About Sompo International

Sompo International Holdings Ltd., a global specialty provider of property and casualty insurance and reinsurance, underwrites agriculture, professional lines, property, marine, energy, casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance. Sompo International is a wholly owned subsidiary of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

### Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are part of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

### BOSTON

#### John Holt

Vice President, Northeast Region  
T +1 617 913 2653  
E jholt@sompo-intl.com

### CHICAGO

303 West Madison  
Suite 1800  
Chicago, IL 60606  
T +1 312 980 5300

#### Michael Herlihy

Senior Vice President  
T +1 312 980 5305  
E mherlihy@sompo-intl.com

#### Joseph Kelly

Vice President  
T +1 312 980 5280  
M +1 847 778 0203  
E jokelly@sompo-intl.com

### LOS ANGELES

725 S. Figueroa Street  
Suite 2100  
Los Angeles, CA 90017  
T +1 213 270 7000

#### Rennie Muzii

Senior Vice President,  
Professional Lines  
Western Region  
T +1 503 657 0707  
E rmuzii@sompo-intl.com

### Julian Karlubian

Senior Vice President  
T +1 213 270 7044  
E jkarlubian@sompo-intl.com

### SAN FRANCISCO

455 Market Street  
Suite 900  
San Francisco, CA 94105  
T +1 628 242 1620

#### Matthias McCall

Underwriting Manager  
T +1 628 242 1626  
M +1 415 271 7474  
E mmccall@sompo-intl.com

### CLAIMS

#### Jeremy Salzman, Esq.

Senior Vice President,  
Head of Commercial  
Management Liability and  
Financial Institutions Claims  
T +1 908 376 0845  
E jsalzman@sompo-intl.com

#### Claims Submissions:

insuranceclaims@sompo-intl.com

#### Loss Run Request:

insuranceoperationssupport@  
sompo-intl.com

#### Underwriting Submissions:

uscml@sompo-intl.com

