



SOMPO  
INTERNATIONAL

REINSURANCE

# Sompo International Reinsurance

Financial Report – 1st Quarter 2017



## Financial Strength Ratings

### Sompo International

A.M. Best - A+ (Superior)  
XV Financial Strength  
Standard & Poor's - A (Strong)

### Endurance at Lloyd's\*

A.M. Best - A (Excellent)  
Standard & Poor's - A+ (Strong)

### Sompo Japan Nipponkoa Insurance Inc.

A.M. Best - A+ (Superior)  
Standard & Poor's - A+ (Strong)

\* Accounts written through our Lloyd's Syndicate 5151, benefit from the market's common rating, supported by the Lloyd's Central Fund.

## About Sompo International

On March 28, 2017, Sompo Holdings, Inc. (Sompo) acquired Endurance Specialty Holdings, Ltd. for a total consideration of approximately \$6.3 billion USD. Endurance has now been rebranded as part of the new Sompo International which, as the overseas commercial insurance and reinsurance operation of Sompo Holdings, includes Sompo America, established in 1961 and admitted in all 50 US states and Washington D.C., along with SJNK Europe, headquartered in the UK with offices across Europe.

## About Sompo

Sompo International is a wholly owned subsidiary of Sompo Japan Nipponkoa Insurance Inc. (SJNK), which is in turn a wholly owned subsidiary of Sompo Holdings, Inc. (Sompo). Sompo is a highly respected global insurance company, founded in Japan in 1887 and currently traded on the Tokyo Stock Exchange under the ticker symbol TSE (8630). Sompo has more than 76,000 employees operating in 32 countries throughout Europe, North America, Central and South America, Asia and Oceania, and the Middle East and Africa.

Sompo writes more than \$27 billion USD of net premium and has more than \$106 billion USD in total assets along with \$16.7 billion USD in shareholders' equity. Sompo's largest business is SJNK, one of the leading property and casualty insurance groups in the Japanese domestic market with approximately 27% market share.

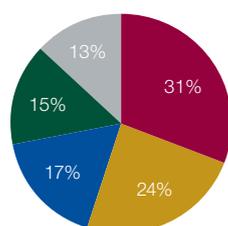
## SOMPO INTERNATIONAL FINANCIAL HIGHLIGHTS<sup>1</sup>

(in millions of U.S. dollars)

	QUARTER ENDED MAR 31, 2017 (Unaudited)	QUARTER ENDED MAR 31, 2016 (Unaudited)	YEAR ENDED DEC 31, 2016 (Audited)	YEAR ENDED DEC 31, 2015 (Audited)
<b>SOMPO INTERNATIONAL</b>				
Gross Premiums Written	\$1,778.9	\$1,611.7	\$4,202.2	\$3,320.9
Net Premiums Written	\$1,019.6	\$938.8	\$2,369.9	\$1,950.5
Net Income	\$19.4	\$115.6	\$357.0	\$344.1
Loss Ratio	55%	43.9%	55.9%	46.4%
Combined Ratio	103.2%	77.9%	88.1%	82.9%
Total Assets	\$15,383.2	\$14,282.2	\$14,122.9	\$13,241.5
Total Shareholders' Equity <sup>2</sup>	\$4,936.3	\$4,983.4	\$4,882.4	\$4,856.3
<b>SOMPO INTERNATIONAL REINSURANCE SEGMENT</b>				
Gross Premiums Written	\$789.0	\$776.6	\$1,631.7	\$1,235.0
Net Premiums Written	\$572.9	\$567.9	\$1,313.7	\$1,070.1
Loss Ratio	47.2%	35.2%	47.1%	36.0%
Combined Ratio	79.4%	67.3%	77.9%	69.6%

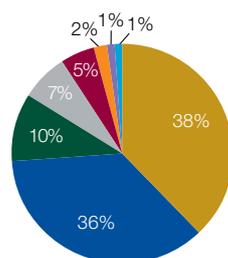
## Sompo International Gross Premiums Written<sup>1</sup> Twelve Months Ended March 31, 2017

Reinsurance Gross Premiums Written = \$1,644.1 Million



### By Business Lines

- Catastrophe
- Specialty
- Professional Lines
- Property
- Casualty



### By Geography

- United States
- Worldwide
- Europe
- Asia ex Japan
- Japan
- Australia / New Zealand
- Canada
- Other

<sup>1</sup> Excludes SJNK Europe, Sompo America and Sompo Canopus.

<sup>2</sup> Total shareholders' equity excludes non-controlling interests.

# SOMPO INTERNATIONAL REINSURANCE GLOBAL PRODUCT LINES

## GLOBAL CASUALTY

Our team of dedicated casualty underwriters support both proportional and non-proportional reinsurance programs across the full spectrum of the liability market. Our strong product knowledge enables us to give meaningful support to like-minded clients — those focused on bottom line underwriting profit. We provide reinsurance of general liability, umbrella & excess, workers' compensation and auto liability. We also support public and product liability and motor liability outside the U.S.

## GLOBAL CATASTROPHE

With a diversified global catastrophe portfolio, we offer a broad array of individualized catastrophe products including traditional coverage as well as collateralized reinsurance structures through our wholly owned asset manager, Blue Capital. Having offered global catastrophe products since 2002, our team has extensive knowledge of these markets and we are recognized leaders in property and workers' compensation products. This experience, coupled with our highly rated balance sheet, enables us to build meaningful and longstanding partnerships with our clients.

## GLOBAL PROFESSIONAL LIABILITY

With dedicated professional lines underwriters located in key markets globally, we support both excess of loss and proportional reinsurance programs with a broad range of products. We focus on directors' & officers' liability and related products, medical malpractice, and many classes of errors' and omissions' reinsurance. We also support employers' liability outside the U.S.

## GLOBAL PROPERTY

Our Global Property team offers proportional and excess property reinsurance of residential, commercial and industrial exposures. We also offer all lines of engineering covers for single project and operational risks. With disciplined underwriting and meaningful capacity, our committed property specialists partner with clients on a worldwide basis to provide long term solutions for solvency protection, volatility and capital management.

## GLOBAL SPECIALTY

Sompo International Reinsurance is committed to the global specialty markets that we serve. Our dedicated underwriting teams bring extensive product knowledge distilled from decades of experience in their line of business coupled with insight into each account's unique risks.

### Agriculture

Our experienced Agriculture team specializes in developing innovative risk transfer solutions for sophisticated and rapidly changing crop and livestock perils. We employ comprehensive quantitative modelling techniques to develop cutting edge products that address our clients' challenges including climate variability, volatile crop prices and an expanding list of livestock diseases.

### Aviation & Space

Our Aviation & Space specialists provide a broad range of proportional and non-proportional treaty protection across all aviation lines including coverage for airlines, manufacturers, airport operators, general aviation and space risks. Having offered reinsurance for Aviation & Space risks since 2002, we maintain an extensive database of historical aviation and space claims and program structures.

## Marine & Energy

Our seasoned Marine & Energy underwriters offer traditional and specialized reinsurance products with a focus on hull, cargo, liability, onshore and offshore energy and other specialized marine lines. We have built a reputation for exceeding expectations based on quick and efficient delivery and the timely settlement of claims.

## Mortgage & Financial Reinsurance

Our Mortgage & Financial Reinsurance team underwrites residential mortgage, title insurance, legal indemnity insurance, and other financial exposures on a global basis. With a breadth of expertise, we offer unique and customized treaty structures to directly address each cedant's capital management needs.

## Trade Credit, Surety and Political Risk

With a seasoned underwriting team that has decades of experience in Trade Credit & Surety, we offer flexible and innovative reinsurance solutions for insurers dealing with non-payment risks. We also write worldwide trade credit, surety and political risk treaty reinsurance and credit and surety facultative reinsurance in select markets.

## Global Weather

Sompo Global Weather writes tailored weather driven products that are delivered on a global basis as either derivatives or (re)insurance. Our proprietary products are customized for each client's risk exposures and indexed to weather variables such as site specific wind speed, wave height, temperature, rainfall, solar radiation, and snowfall; commodity price indices such as natural gas and power prices; as well as a wide variety of agricultural prices for crops such as corn, wheat and cotton.



# Sompo International

## REINSURANCE LOCATIONS

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# Sompo International

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To learn more, visit us at: [www.sompo-intl.com/reinsurance](http://www.sompo-intl.com/reinsurance)



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