

## Our U.S. Capabilities to Service the Construction Industry

Sompo International Insurance provides a broad suite of primary and excess products and services tailored to commercial, residential, infrastructure and institutional construction classes.

- Our coverages are designed for the unique risk exposures of A&E firms, developers, owners, construction managers as well as general and trade contractors.
- We underwrite on both a practice and project-specific basis, offering multiline capabilities across lead and excess layers for risks of all sizes.
- Our dedicated in-house claims team takes an integrated approach across products, based on extensive experience in construction claims – from equipment theft to complex construction site accidents.
- We offer our clients a broad range of risk management and loss control services tailored to construction risk profiles, designed and delivered by in-house experts working closely with our underwriting teams and our network of professional engineers and loss control vendors.



Products	Target Classes	Occupancy Type	Risk Type	Maximum Capacity
Primary General Liability*	<ul style="list-style-type: none"> <li>• General Contractors</li> <li>• Trades (Commercial)</li> <li>• Developers</li> </ul>	<ul style="list-style-type: none"> <li>• Residential (commercial grade only)</li> <li>• Commercial</li> <li>• Institutional</li> <li>• Infrastructure</li> </ul>	Practice & Projects	\$5M primary limit
Excess Liability – E&S*	<ul style="list-style-type: none"> <li>• General Contractors</li> <li>• Trades</li> <li>• Developers</li> </ul>	<ul style="list-style-type: none"> <li>• Residential (ISO Grades 5&amp;6)</li> <li>• Commercial</li> <li>• Institutional</li> <li>• Infrastructure</li> </ul>	Practice & Project – all risk sizes considered	\$10M Lead, \$15M xs \$10M or \$25M xs \$25M Excess Admitted & Non-admitted paper
Excess Liability - Retail	<ul style="list-style-type: none"> <li>• General Contractors</li> <li>• Trades</li> <li>• Developers</li> <li>• Construction Managers</li> <li>• Building Owners</li> <li>• Municipalities</li> </ul>	<ul style="list-style-type: none"> <li>• Residential (commercial grade only)</li> <li>• Commercial</li> <li>• Institutional</li> <li>• Infrastructure</li> </ul>	Practice & Projects – various sizes	\$25M Admitted & Non-admitted paper
Builders' Risk	<ul style="list-style-type: none"> <li>• General Contractors</li> <li>• Trades</li> <li>• Developers</li> <li>• Building Owners</li> <li>• Municipalities</li> </ul>	<ul style="list-style-type: none"> <li>• Residential</li> <li>• Commercial</li> <li>• Institutional</li> <li>• Infrastructure</li> </ul>	Practice & Projects up to \$300M	\$50M depending on construction type Admitted & Non-admitted paper
Performance Bonds	<ul style="list-style-type: none"> <li>• General Contractors</li> <li>• Trades</li> <li>• Developers</li> </ul>	<ul style="list-style-type: none"> <li>• Residential</li> <li>• Commercial</li> <li>• Institutional</li> <li>• Infrastructure</li> </ul>	Practice & Projects	Aggregate bond program limits up to \$50M
E&O	<ul style="list-style-type: none"> <li>• Architects &amp; Engineers</li> <li>• Design Firms</li> </ul>	<ul style="list-style-type: none"> <li>• Commercial</li> <li>• Institutional</li> <li>• Infrastructure</li> </ul>	Practice only; Firms with projects up to \$100M	\$10M
Contractors' Pollution Control	<ul style="list-style-type: none"> <li>• General Contractors</li> <li>• Trades</li> <li>• Developers</li> <li>• Construction Managers</li> <li>• Building Owners</li> <li>• Municipalities</li> </ul>	<ul style="list-style-type: none"> <li>• Residential</li> <li>• Commercial</li> <li>• Institutional</li> <li>• Infrastructure</li> </ul>	Practice & Projects	\$25M per incident / \$40M policy aggregate Non-admitted paper
Adverse Weather Insurance	<ul style="list-style-type: none"> <li>• General Contractors</li> <li>• Trades</li> <li>• Developers</li> <li>• Construction Managers</li> <li>• Building Owners</li> <li>• Municipalities</li> </ul>	<ul style="list-style-type: none"> <li>• Residential (commercial grade only)</li> <li>• Commercial</li> <li>• Institutional</li> <li>• Infrastructure</li> </ul>	Projects – all risk sizes considered	\$50M; can increase based on risk Non-admitted paper

\* Wholesale distribution only

We encourage you to contact one of our team for more information about our products and services for the construction industry.

## **BUILDERS' RISK**

### **Underwriting**

**Michael Buckley**  
Senior Vice President,  
Inland Marine  
T +1 469 872 7132  
E mbuckley@sompo-intl.com

### **Claims**

**Shawn Crawley**  
Senior Vice President,  
Marine & Property Claims  
T +1 678 504 1447  
E scrawley@sompo-intl.com

## **CONTRACTORS' POLLUTION CONTROL**

### **Underwriting**

**Josh Pillion**  
Senior Vice President,  
Environmental Product Leader  
T +1 213 270 7014  
E jpillion@sompo-intl.com

### **Claims**

**Jeannette David**  
Assistant Vice President,  
GRS Environmental  
T +1 212 471 2826  
E j david@sompo-intl.com

## **ERRORS & OMISSIONS**

### **Underwriting**

**Adam Kopcio**  
Vice President,  
Sompo Pro  
T +1 312 980 5277  
E akopcio@sompo-intl.com

### **Claims**

**Anthony Burrows**  
Assistant Vice President,  
Claims Counsel,  
Commercial E&O  
T +1 908 376 2479  
E aburrows@sompo-intl.com

## **EXCESS LIABILITY**

### **Underwriting**

**Jarrett Long**  
Executive Vice President,  
E&S Casualty  
T +1 678 504 1422  
E jlong@sompo-intl.com

**Patricia Calderon**  
Senior Vice President,  
Excess Casualty - Retail  
T +1 212 209 6569  
E pcalderon@sompo-intl.com

### **Claims**

**William Wingertzahn**  
Vice President,  
Senior Claims Counsel  
T +1 914 468 8529  
E wwingertzahn@sompo-intl.com

## **PERFORMANCE BONDS**

### **Underwriting**

**Brian Beggs**  
Executive Vice President,  
Surety  
T +1 646 681 0192  
E bbeggs@sompo-intl.com

### **Claims**

**John Wilson**  
Vice President,  
Surety Claims  
T +1 212 471 1786  
E jwilson@sompo-intl.com

## **Loss Control**

**Kevin Wick**  
Vice President,  
Loss Control  
T +1 312 980 5271  
E kwick@sompo-intl.com

## **PRIMARY GENERAL LIABILITY**

### **Underwriting**

**Stefan Nicosia**  
Vice President,  
Primary Casualty  
T +1 212 209 6554  
E snicosia@sompo-intl.com

### **Claims**

**John Lucas**  
Vice President,  
Property & Casualty Claims  
T +1 212 471 2792  
E jlucas@sompo-intl.com

## **WEATHER INSURANCE**

### **Underwriting**

**Michael Grundmeyer**  
Director, Americas Origination  
Sompo Global Weather  
T +1 713 553 7444  
E mgrundmeyer@sompo-intl.com

### **Claims**

**Diana Lofaro**  
Vice President, Weather Operations  
T +1 914 468 8538  
E dlofaro@sompo-intl.com

---

## **About Sompo International Insurance**

At Sompo International Insurance, we service a broad range of clients from large multinationals to small businesses. Each of our teams is led and staffed by experienced underwriters, actuaries and claims professionals with a depth of expertise in the industry or line of business in which they specialize. It is this focus and dedication that enables us to delivering tailored solutions to manage our clients' unique risk exposures.

