



U.S. Insurance

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompo International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

Excess Casualty - E&S

Sompo International's experienced U.S. Excess Casualty – E&S team applies significant expertise and creativity to complete placements. Leveraging our relationships with appointed wholesale brokers, we provide meaningful capacity, a consistent underwriting approach, and timely coverage and claims that address the needs of our insureds responsively.

Coverage Features

CAPACITY

- Excess capacity up to \$25M at appropriate attachments
- Lead limits up to \$10M
- Ability to participate in quota share layers
- Up to \$50M total capacity across Excess Casualty business units

TARGET CLASSES

 Broad experience including, but not limited to the following classes of business: contracting classes and project-specific business, products accounts, service classes, real estate risks and institutional business

UNDERWRITING CAPABILITY

- Excess liability and umbrella forms are available
- A wide variety of endorsements available to tailor coverage as needed

- Exceptional financial strength (group rating of A+ from A.M. Best in XV size category and A+ from Standard & Poor's)
- Admitted and non-admitted options*

CLAIMS CAPABILITIES

- In-house claims professionals with extensive experience in handling excess casualty claims work in close partnership with our underwriters
- Responsive claims handling and real-time risk analytics to assist in portfolio management
- Claims professionals who are leaders in their field, actively contributing to industry associations such as CLM, DRI, IACP and RIMS

SUBMISSION INFORMATION

- Cover letter with target pricing
- Completed ACORD 125 application and relevant sub-sections for CGL and Excess
- Website address
- Applicable supplemental questionnaires (contractor, products, etc.)
- Loss history: five years of currently-valued loss experience along with large loss detail (\$25,000 threshold)
- Named underlying carriers (must be A.M. Best rated A- VII or better)
- * Endurance American Insurance Company and Endurance Risk Solutions Assurance Co., operating subsidiaries of Sompo International Holdings Ltd., are our admitted companies, providing excess liability coverage in most states.

ATLANTA

3780 Mansell Road, Suite 400 Alpharetta, GA 30022 T +1.770.799.2660

Jarrett Long, CPCU, ASLI, ARe

EVP, Excess Casualty T +1.678.504.1422 E jlong@sompo-intl.com

Tonya Johnson

AVP, Excess Casualty Operations T +1.678.504.1423 E tjohnson@sompo-intl.com

Bryant Rhyne

VP, Excess Casualty T +1.678.504.1438 E brhyne@sompo-intl.com

Havat Legesse

Senior Underwriting Assistant +1.678.504.1436 E hlegesse@sompo-intl.com

Natasha Karanja

Technical Assistant T +1.678.578.1320 E nkaranja@sompo-intl.com

Jim Nodar

VP, Excess Casualty T +1.678.504.1426 E jnodar@sompo-intl.com

Cynthia Clarke

Underwriting Assistant T +1.678.504.1426 E cjones@sompo-intl.com

Chip Miller

Technical Assistant T +1.770.799.2667 E fmiller@sompo-intl.com

Mike Collins

VP, Excess Casualty T +1.678.504.1424 E mcollins@sompo-intl.com

Karen Albert, AU, AIS, ASLI

Senior Underwriting Assistant II T +1.678.504.1429 E kalbert@sompo-intl.com

Shadie Morris

Senior Underwriting Assistanty +1.678.504.1435 E smorris@sompo-intl.com

Thomas Burtle

Insurance Specialist T +1.678.385.1960 E tburtle@sompo-intl.com

Wayne Hummel

VP, Excess Casualty T +1.678.504.1446 E whummel@sompo-intl.com

Pamela Hudson

Underwriting Assistant T +1.678.504.1433 E phudson@sompo-intl.com

Jim Owen, CPCU

VP, Excess Casualty T +1.678.504.1427 E jowen@sompo-intl.com

Miranda Anderson

Senior Underwriting Assistant T +1.678.504.1430 E manderson@sompo-intl.com

Tom Briggs

VP, Excess Casualty T +1.678.504.1452 E tbriggs@sompo-intl.com

Michelle Lane

Underwriting Assistant T +1.678.578.1317 E mlane@sompo-intl.com

John Carr

Technical Assistant T +1.678.578.1303 E jcarr@sompo-intl.com

Alan Robertson, CPCU, ARe

SVP, Excess Casualty T +1.678.504.1428 E arobertson@sompo-intl.com

Jessica Shirah

Underwriting Trainee T +1.678.504.1440 E jshirah@sompo-intl.com

Eric Pettepher

Technical Assistant T +1.678.578.7321 E epettepher@sompo-intl.com

Kara Creel

VP, Excess Casualty T +1.678.385.6497 E kcreel@sompo-intl.com

Brandi Williams, AINSI

Underwriter T +1.678.504.1437 E bwilliams@ sompo-intl.com

Justin Wray

Technical Assistant T +1.678.385.1963 E jwray@sompo-intl.com

LOS ANGELES

725 S. Figueroa Street, Suite 2100 Los Angeles, CA 90017 T +1.213.270.7000

Ed Wu, ARM

VP, Casualty Manager - West Coast T +1.213.270.7006 E ewu@sompo-intl.com

Craig Perkins

Associate Underwriter T +1.213.270.7046 E cperkins@sompo-intl.com

Trinh Felcyn

Executive Underwriter T +1.213.334.0615 E tfelcyn@sompo-intl.com

Senior Underwriting Assistant T +1.213.270.7722 E Idiep@sompo-intl.com

Millajean Bradley

AVP, Excess Casualty T +1.213.270.7721 E mbradley@sompo-intl.com

Marcella Ponce

Senior Underwriting Assistant T +1.213.270.7047 E mponce@sompo-intl.com

Dana Ohlson

AVP, Excess Casualty T +1.213.270.7013 E dohlson@sompo-intl.com

Rodney Vida

LA Operations Supervisor T +1.213.270.7042 E rvida@sompo-intl.com

Kim Keeling-Hamm

AVP, Excess Casualty T +1.213.270.7030 E kkeeling-hamm@sompo-intl.com

Franco Espinosa

Underwriting Assistant T +1.678.578.1317 E fespinosa@sompo-intl.com

TRANSPORTATION

Eric Yatteau

SVP, E&S Transportation T +1.678.578.1315 E eyatteau@sompo-intl.com

Dale Painter

VP, E&S Transportation T +1.678.631.4115 E dpainter@sompo-intl.com

Tal Thompson

VP. E&S Transportation T +1.678.578.1314 E tthompson@sompo-intl.com

Ana Maria Calvert

Technical Assistant T +1.678.587.1305 E acalvert@sompo-intl.com

Courtney Shambo

Technical Assistant T +1.678.578.1311 E cshambo@sompo-intl.com

CLAIMS

William Wingertzahn, Esq.

Vice President, Senior Excess Casualty Claims Counsel T +1.914.468.8529 E wwingertzahn@sompo-intl.com

Claims Submissions:

insuranceclaims@sompo-intl.com

Submissions:

e&sxsc@sompo-intl.com

Transportation:

EandSTransXSC@sompo-intl.com

Loss Run Request:

E&SXSClossruns@sompo-intl.com

