



SOMPO INTERNATIONAL

Sompo International is the trade name for the global specialty property and casualty insurance and reinsurance operations of Sompo Holdings, Inc. (“Sompo”), established in March 2017 as the result of Sompo’s acquisition of Endurance Specialty Holdings Ltd.

Sompo is a financial services holding company organized under the laws of Japan whose shares are listed and posted for trading on the Tokyo Stock Exchange. Sompo, through various operating subsidiaries, is one of the top three insurers in Japan and is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sompo International is the international operation of Sompo and, through its operating subsidiaries, writes agriculture, casualty and other specialty, professional lines, property, marine/energy and aviation lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those whose contributions matter most: our people. Sompo International’s headquarters is in Bermuda and we currently have offices in the United States, the United Kingdom, Continental Europe, and Asia. A shared commitment to integrity, accountability, collaboration and agility define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking a **Business Relationship Manager** to join our **Information Technology** team in our **Charlotte, NC** office.

Main areas of responsibility:

- Serve as the primary point of contact for IT for the Charlotte office and report status of the Charlotte portfolio on a regular basis
- Collaborate with the CIO, IT leadership and business partners to direct IT investments in support of the overall business strategy. Assist with business cases that demonstrate the impact of a project’s ability to help the company achieve its goals by articulating potential costs, benefits and risks
- Ensure the projects align with the technology vision and strategy set in IT as a response to the business strategy Ensure that the technology projects and initiatives on behalf of the business provide maximum return on investment.
- Provide onsite leadership support for the IT team. Coordinate with remote managers on personnel items and other onsite needs
- Assist in implementing and managing a risk-based IT controls environment, including validation of compliance with audit, SOX and security policies.
- Understand and promote the business strategy and the business plans to IT
- Assist the business leaders in formalizing and managing the demand for information technology services, the prioritization of technology related projects and lesser demands. Work with business teams to prioritize demand for IT. Ensure that the solutions developed support the business units in achieving their strategic and tactical objectives
- Establish strong business relationships with key internal customers, other IT units and external vendors
- Represent business unit goals and objectives in the overall IT Governance process
- Exercise control on technology projects and programs benefiting the business. Coordinate with PMO leaders to monitor and track project and initiative realization measures by conducting project performance audits and status updates to compare benefits estimates against actual returns.



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- Provide IT performance results to the business managers in the form of IT Performance status on maintenance and operations, portfolio of projects and initiatives, research and development on tools, techniques and processes affecting business performance and profitability.
- Coordinate with business operations by exercising oversight, applying risk/value techniques and business analysis expertise to understand project architecture and components, shape initial project requests, and assist with the formulation of high-level roadmap

Minimum Qualifications:

- Expert in managing a portfolio of insurance technology solutions including configured packaged and custom-built systems. Proven track record and experience in strategy development, IT operations management, program management or implementation management of large scale of Insurance/Reinsurance/Finance enterprise solution with leading industry packages is required.
- Executive level communication skills, both written and verbal are a must
- Experienced with solution deliveries and support with strong internal and external data integration needs
- Insurance industry experience and knowledge with an understanding of the terminology, business functions and processes is mandatory
- Solid financial acumen, able to construct sound business plans and effectively evaluate profitability and risk potential
- Proven record of delivering exceptional levels of client service
- Ability to understand and provide input to systems or data architecture solutions and stay abreast of potential solutions and designs that address business needs without compromising overall IT vision.

Preferred Qualifications:

- Experienced in managing geographically dispersed teams to maintain expected service levels and meet delivery timelines with quality.
- Experienced in project management methodology and implementation
- Proven experience in implementing solutions in imaging, reporting, workflow and custom/packaged build
- Awareness of the latest available policy administration technology products and the underlying business processes to select best options for Sompo International
- Strong skills in problem solving, planning and budgeting

Education:

- Bachelor or Masters degree required, with a concentration in MIS, business specific (Risk Management, Finance, HR etc). MBA a plus.
- Minimum of 10 years of applicable experience in P&C insurance is required.
- Sompo International offers a competitive compensation and benefits package commensurate with experience. For consideration; please e-mail your resume along with salary history/requirements to: abenincaso@sompo-intl.com.

Sompo International is an equal opportunity employer committed to a diverse workforce. M/F/D/V

Visit our website at www.sompo-intl.com