



Sompo International Holdings Ltd. (Sompo International) is a specialty provider of property and casualty insurance and reinsurance, established in March 2017 as the result of the acquisition of Endurance Specialty Holdings Ltd. by Sompo Holdings Ltd. (Sompo).

Sompo's core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. In addition, Sompo is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sompo International is the international operation and a wholly owned subsidiary of Sompo, which trades on the Tokyo Stock Exchange. Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those who matter most: our people. Sompo International's headquarters is in Bermuda and we currently have offices in the United States, the United Kingdom, Continental Europe, and Asia. At Sompo International, a shared commitment to integrity, teamwork, agility, execution, and excellence define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking a **HPR Property Loss Control Consultant** for our **Global Risk Solutions** team. Global Risk Solutions offers comprehensive loss control services targeted at select industry verticals. Servicing middle market and large accounts domiciled in the U.S., we work through a network of retail brokers who share our commitment to long-term partnerships built on white glove service. This position will be US Based (Remote).

The Loss Control Consultant will provide risk improvement consultation services for highly valued large and middle market commercial customers; providing added value for our clients. The focus of this position is to evaluate property risks, conduct on-site visits of existing and prospective clients and aid the underwriters in the selection and pricing of an account. The Loss Control Consultant will also be responsible to track trends at an account and book level and communicate effectively with our clients and brokers. Candidate must have proficiency in property, specifically HPR property loss control skills.

**Duties and Responsibilities:**

- Prioritization and evaluation of new and renewal work volumes to meet the goals of the department;
- Possess a comprehensive understanding of the following areas: property and HPR (Highly Protected Risk) loss control exposures and risk control techniques.;
- Ability to create client facing reports and/or loss control surveys;
- Conduct loss control surveys at client locations to determine potential hazards and risk factors to be considered in underwriting/risk selection;
- Analyze loss or exposure trends, recognize opportunities to provide risk control products and/or services which can help reduce losses.



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- Attend client/broker meetings, lunches, dinners and other social outings as applicable;
- Expand existing relationships and new prospective clients;
- Ensures compliance with all regulations and keeps abreast of any changes to laws and regulations which pertain to loss control;
- Explore and develop new technologies for delivering loss control services;
- Designs, develops, organizes and conducts training and staff development programs for internal and external customers; and
- Responsibilities also include the production of thought leadership articles or creation of LC library resources; and

### **Qualifications:**

- A minimum of ten (10) years of experience in Property & HPR Loss Control within P&C insurance and/or private industry/government with at least (5) years in a Global Risk Management/technically complex environment.
- Bachelor's degree in Safety, Engineering, Environmental Health or Science, and/or equivalent work experience. ARM, CFPS or PE designation; or Master's degree in Business or Engineering preferred.
- Excellent verbal and written communication skills required.
- Established relationships with retail producers.
- Proficiency in Microsoft Office Suite (Excel, Word and PowerPoint).
- Ability to plan strategically and prioritize workload to meet production and management objectives.
- Ability to be a team player.
- Ability to travel up to 35% of time. Travel will include driving, air travel, and overnight trips.

Sompo International offers a competitive compensation and benefits package commensurate with experience. **The minimum salary for this position: \$100,000.** For consideration; please e-mail your resume along with your Minimum Salary Expectations as well as your Minimum Total Compensation Expectations to: [gconover@sompo-us.com](mailto:gconover@sompo-us.com).

**Sompo International is an equal opportunity employer committed to a diverse workforce. M/F/D/V**

Visit our website at [www.sompo-intl.com](http://www.sompo-intl.com)