



**SOMPO
INTERNATIONAL**

INSURANCE



London Market Insurance

Sompo International's London platform works through our broad distribution network outside of North America to offer multi-line capabilities and exceptional financial strength to accounts around the globe. We seek business partners who, like ourselves, value committed long-term relationships with a focus on the following lines of business:

- Accident & Health
- Aerospace
- Casualty
- Energy
- Financial Institutions
- Management Liability
- Marine
- Political & Financial Risk
- Professional Indemnity
- Property

Within each of these product areas, we pride ourselves on truly understanding our clients' risk exposures, tailoring risk management solutions and providing responsive and skilled claims handling.

London Market Marine Cargo & Specie

Our Lloyd's Syndicate 5151 is recognized as an established leading syndicate in the London market and our specialist underwriters cover a diverse portfolio of marine classes, including Hull, Liability, Cargo and Specie.

Our Cargo & Specie team offers extensive knowledge of our international clients built on decades of marine underwriting experience.

TARGET CLASSES

Our focus is multi-national manufacturing and industrial businesses with integrated risk and logistics management.

Our major clients operate in a wide range of industry sectors:

Cargo:

- Hi-tech
- Pharmaceutical
- Machinery
- Bulk Oil
- Ores

Specie:

- Precious Metal - Vault Locations
- Museums and Galleries
- Wholesale Jewellers
- Secure Logistics and Valuable Asset Management

COVERAGE FEATURES

Cover is provided on an All Risks basis for international and domestic transit (including whilst in storage locations and at ports). Our policy program is designed to cover the whole exposure profile specific to each client's requirements and is often dovetailed to work in conjunction with non-marine policies.

The following coverage is offered:

Cargo:

- Cargo Open Policy
- Excess Stock
- Stock-Throughput
- Project Cargo

Specie:

- General Specie
- Fine Art
- Jewellers Block
- Cash in Transit

SIGNIFICANT CAPACITY

- Cargo - \$25M
- Specie - \$50M

KEY CONTACTS

Gordon Fry

Head of Cargo & Specie,
London Market Insurance
T +44 (0) 20 7337 2956
M +44 (0) 7919 181 810
E gry@sompo-intl.com

James Hyett

Underwriter,
London Market Insurance
T +44 (0) 20 7337 2964
M +44 (0) 7584 314 707
E jhyett@sompo-intl.com

Samantha Catling

Assistant Underwriter,
London Market Insurance
T +44 (0) 20 7337 2988
M +44 (0) 7818 591 435
E scatling@sompo-intl.com

CLAIMS

Tim Taylor

Assistant Vice President,
Energy Claims Manager
London Market Insurance
T +44 (0) 20 7337 2840
E ttaylor@sompo-intl.com

Mark Hadlow

Marine Claims Examiner,
London Market Insurance
T +44 (0) 20 7337 2980
E mhadlow@sompo-intl.com

LONDON

Box 194, Lloyd's and
1st Floor, 2 Minster Court
Mincing Lane
London, EC3R 7BB
United Kingdom
T +44 (0) 20 7337 2800

About Sompo International

The Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc. (Sompo), whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sompo International is a global specialty provider of property and casualty insurance and reinsurance. Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance.

Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A (Strong) from Standard & Poor's. In addition, we are backed by the financial strength of Sompo Japan Nipponkoa Insurance Inc., which holds more than \$67 billion in total assets and has A+ financial strength ratings from both A.M. Best and Standard & Poor's.

Our Lloyd's Syndicate

Syndicate 5151 underwrites exposures across a diverse range of industries utilising Lloyd's network of licenses in the provision of multi-national policies bespoke to individual client requirements. Working closely with our Lloyd's brokers and their network of producing agents, our approach is to build long-term lasting relationships with our clients. Endurance at Lloyd's is the managing agent of Syndicate 5151.