

## Sompo International's Global Risk Solutions Unit Strengthens Environmental and Distribution Management Capabilities with New Leadership Appointments

PEMBROKE, Bermuda – August 4, 2020 – Sompo International Holdings Ltd., a Bermuda-based specialty provider of property and casualty insurance and reinsurance, announced today two appointments to its Sompo Global Risk Solutions (GRS) team. Ms. Hiral N. Shah has joined the company as Senior Vice President and Environmental Leader for Sompo GRS and Mr. Josh Pillion, Senior Vice President, has assumed a new role as Head of Global Distribution Management.

Mr. Michael Chang, CEO of Sompo Global Risk Solutions said, "As our business continues to experience significant profitable growth, it creates opportunities for us to further develop our existing talent and bring new talent on board. We are thrilled to welcome Hiral to Sompo GRS and to have Josh continue to serve on the team in a new market-facing role. The experience and expertise of our people and their ability to deliver our white glove service model to clients continue to differentiate Sompo GRS in the market, even in these challenging times."

Ms. Shah brings more than 20 years of experience in Environmental underwriting, claims and risk management to Sompo GRS, including senior roles at AXA XL, AON, Marsh and AIG. She is admitted to the State Bar of New York and the State Bar of New Jersey and has also served as an Attorney Advisor in the Office of Enforcement and Compliance Assurance for the U.S Environmental Protection Agency. As leader of the Sompo GRS Environmental team, Ms. Shah will focus on the site environmental impairment liability, contractors pollution and environmental excess liability coverage offered to Sompo GRS clients in the real estate, hospitality, financial institutions, professional services and life sciences industries and Asian-interest segment. She will report to Mr. James Martuscelli, Executive Vice President, Sompo GRS Chief Industry Vertical Officer, and be based in New York City.

Ms. Shah succeeds Mr. Pillion who has been appointed to the role of Head of GRS Global Distribution Management, a new role on the Sompo GRS Business Development team. Mr. Pillion's experience in the insurance industry spans over 20 years, including marketing, underwriting, new business and client development roles with Chubb and AIG. He joined Sompo International in 2016, helping to establish the Sompo GRS Environmental product offering. In his new role, he'll be responsible for distribution management across the Sompo GRS industry verticals, customer segments and products in the U.S., Europe and Mexico. He will continue to be based in Los Angeles, reporting to Mr. Ionel Rizea, Executive Vice President, Chief Business Development and Operations Officer for Sompo GRS.

Sompo GRS provides a client-centric white-glove service approach by offering comprehensive multi-line capabilities to accounts in select industry verticals including real estate, hospitality, financial institutions, life sciences, technology and professional services. Taking a holistic approach to risk management, the unit offers commercial property, primary casualty (general liability, commercial auto, workers' compensation), lead umbrella, and environmental coverages, as well as parametric natural catastrophe products to small, middle-market and large accounts across target industry verticals in the U.S., Mexico and Europe. Sompo GRS also offers the same level of sophisticate services and coverages to Asian-interest accounts in the U.S. and Mexico.

## **About Sompo International**

Sompo Global Risk Solutions is part of Sompo International Holdings Ltd. (Sompo International), a global specialty provider of property and casualty insurance and reinsurance, headquartered in Bermuda. Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. We maintain excellent financial strength as evidenced by the ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard and Poor's on our principal operating subsidiaries. For more information about Sompo International, please visit www.sompo-intl.com.

## Contact

Sompo International Cara Gallagher SVP, Marketing & Communications Phone: + 1 917 421 4973 Email: cagallagher@sompo-intl.com

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