



**SOMPO
INTERNATIONAL**

INSURANCE



Sompo Global Risk Solutions

Sompo Global Risk Solutions takes a unique approach, offering comprehensive multiline capabilities targeted at select industry verticals and client segments where we have depth of expertise. We work through a network of U.S. retail brokers to service middle market and large accounts who share our commitment to long-term partnerships built on white glove service. Delivering tailored products and services, our teams specialize in:

- Financial Institutions
- Professional Services
- Real Estate
- Hospitality
- Life Sciences
- Japanese and South Korean Interest Accounts

U.S. Asian Risk Solutions - Middle Market

With a broad underwriting appetite, our U.S. Asian Risk Solutions - Middle Market team provides fully-serviced standard admitted products to our Japanese and South Korean clients with operations in the U.S. and Mexico. Supported by superior risk engineering and claims services, our underwriters are client focused, flexible and deliver innovative solutions. With an average of 20 years of insurance experience, our multidisciplinary team of underwriters, risk control specialists and claims professionals are ready to assist you.

PRODUCTS

We have a broad appetite for property and casualty insurance and offer the following products:

- Property (Package or Monoline)
 - All Risk PD/BI including Equipment Breakdown
 - Admitted Paper ISO (Commercial Package)
 - COP Commercial Output
 - Builders' Risk
 - Inland Marine
 - Crime
- Casualty (Package or Monoline)
 - General Liability
 - Automobile
 - Workers' Compensation
 - Umbrella/Excess

SIGNIFICANT CAPACITY

- Property up to \$500M All Risk
- Casualty:
 - Up to \$1M General Liability & Automobile (higher limits available as needed)
 - \$25M Umbrella/Excess
 - Statutory Coverage for Workers' Compensation
- Crime: \$1M capacity (excludes ERISA)
- Inland Marine: \$100M capacity

TARGET CLASSES

We provide coverage to our Japanese and South Korean clients with operations in the U.S. and Mexico, focusing on middle market and large accounts in the following classes:

- Manufacturing
 - Electronic & Plastic Components
 - Industrial Machinery
 - Fabricated Metal Products
 - Auto Parts
- Services
 - Business Services & Repair
 - Office/Equipment Installation
- Wholesale & Retail
 - Durable and Non-Durable Goods
 - Food & Beverage
 - Apparel
- Others
 - Food Processing
 - Distribution

SUBMISSION REQUIREMENTS

- Risk specifications, including desired layering, target pricing, expiring carriers/program information
- Five year loss history (minimum)
- Current Statement of Values (SOV)
- COPE information
- Payrolls (five years)
- Auto schedule
- Sales information (five years)
- Electronic listing of exposures desirable

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About Sompo International

The Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sompo International is a global specialty provider of property and casualty insurance and reinsurance. Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance.

