



**SOMPO  
INTERNATIONAL**

**INSURANCE**



## U.S. Insurance

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompso International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

## Middle Market Property

Our Middle Market Property team offers property coverage to commercial accounts with a focus on mid-size U.S. domiciled companies across a broad base of occupancy types. We pride ourselves on delivering superior risk solutions to our insureds, backed by Sompso's exceptional financial strength.

At Sompso International Insurance, we seek to build long-term relationships with our retail brokers and insureds by providing tailored solutions to risk, market leading claims handling and a consistent and pragmatic approach to underwriting.

### Coverage Features

#### **SIGNIFICANT CAPACITY**

- \$500M capacity for Fire peril; \$10M for Critical Flood and High Hazard Earthquake
- Capacity available from ground up; varies by account
- Accounts sourced exclusively through appointed national and regional retail brokers

#### **TARGET CLASSES**

We offer coverage to U.S. domiciled companies across a broad range of industries, including but not limited to:

- Light & Heavy Manufacturing
- Food Processing
- Metal Working
- Warehousing
- Retail Stores
- Wholesale Suppliers
- Hospitals & Healthcare
- Educational Institutions
- Transportation

#### **UNDERWRITING AND CLAIMS CAPABILITY**

- A+ rated non-admitted paper
- Highly respected team of underwriters
- Value-add loss control/engineering services
- Dedicated and experienced claims handling team
- Regional offices across the U.S.

#### **RISK CONTROL SERVICES**

At Sompso International we take a collaborative approach to loss control, with the goal of identifying risks to your business and property. We develop risk improvement objectives and recommendations to mitigate risk and partner with our clients to protect their business value.

## KEY CONTACTS

### Patrick Mulhall

Senior Vice President,  
Middle Market Property  
T +1 212 471 2820  
E pmulhall@sompo-intl.com

### Jim Berringer

Senior Vice President,  
Middle Market Property  
T +1 312 994 5467  
E jberringer@sompo-intl.com

### Gail Dorlay

Vice President,  
Middle Market Property  
T +1 312 980 5286  
E gdorlay@sompo-intl.com

### Deborah Wilieko

Vice President,  
Middle Market Property  
T +1 312 980 5275  
E dwilieko@sompo-intl.com

### Stephen Minnella

Underwriter,  
Middle Market Property  
T +1 646 681 0174  
E sminnella@sompo-intl.com

### Derek Kahn

Underwriter Trainee,  
Middle Market Property  
T +1 212 897 6616  
E dkhan@sompo-intl.com

### Sarah Maguire

Underwriter Trainee,  
Middle Market Property  
T +1 646 677 8719  
E smaguire@sompo-intl.com

### Temí Ogunwomoju

Underwriter Trainee,  
Middle Market Property  
T +1 908 376 2470  
E togunwomoju@sompo-intl.com

## RISK CONTROL

### Kevin Wick

Vice President, Risk Control  
T +1 312 980 5271  
E kwick@sompo-intl.com

### Daniel Carey

Assistant Vice President,  
HPR Property Risk Control  
T +1 212 471 1764  
E dcarey@sompo-intl.com

## CLAIMS

### Shawn Crawley

Senior Vice President,  
Marine & Property Claims  
T +1 678 504 1447  
E scrawley@sompo-intl.com

### Claims Submissions:

insuranceclaims@sompo-intl.com

### 24/7 Claims Hotline:

+1 877 676 7575

### Loss Run Requests:

insuranceoperationsupport@  
sompo-intl.com

### Underwriting Submissions:

Propertymiddlemarkets@  
sompo-intl.com

## NEW YORK

1221 Avenue of the Americas  
New York, NY 10020  
T +1 212 209 6500

## CHICAGO

303 West Madison, Suite 1800  
Chicago, IL 60606  
T +1 312 980 5300

## About Sompo International

Sompo International Holdings Ltd., a global specialty provider of property and casualty insurance and reinsurance, underwrites agriculture, professional lines, property, marine, energy, casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance. Sompo International is a wholly owned subsidiary of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

## Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are part of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

