



**SOMPO
INTERNATIONAL**

REINSURANCE



Sompo International Reinsurance

Sompo International Reinsurance underwrites casualty, catastrophe, professional lines, property and specialty lines of reinsurance including agriculture, aviation and space, engineering, marine and energy, surety, trade credit and weather risk. Our account management approach and exceptional financial strength enable us to offer a broad multi-line capability to underwrite risks across our clients' insurance portfolios around the globe. We are supported by proprietary analytic and modeling tools and databases and the transactional experience of our underwriting, actuarial, legal and claims professionals.

Global Trade Credit, Surety & Political Risk

Our Global Trade Credit, Surety & Political Risk team underwrites proportional and excess of loss treaty programs on a worldwide basis as well as facultative surety programs (except in the U.S. and Canada).

We offer significant capacity covering the following product lines:

- Contract Surety
- Commercial Surety
- Trade Credit
- Political Risk (in conjunction with Trade Credit programs)

Our seasoned team has decades of experience and focuses on building long-term relationships where our value added services are seen as an enhancement to our clients' business. These services include assisting in preparing business plans, offering insights into the market, giving advice on improving operating efficiencies, and providing guidance throughout the underwriting process. Treaty programs are written on either a direct or brokered basis.

Coverage Features

TARGET CLASSES

- International companies
- National and regional companies
- Specialty operations
- Mixed portfolios

UNDERWRITING CAPABILITIES

- Highly experienced underwriting team offering consultative services, special acceptance reviews and portfolio audits as core services.

CLAIMS & RISK MANAGEMENT SERVICES

- Highly skilled claims team with specialized trade credit and surety experience
- Actuarial support and consulting capabilities

KEY CONTACTS

WORLDWIDE

Christoph Virchow

Chairman, Zurich Reinsurance
T +41 44 213 2547
E cvirchow@sompo-intl.com

Micaela Cojocaru

Senior Vice President,
Deputy Head, Global Trade Credit & Surety
and Head of Latin America Trade
Credit Surety
T +41 44 213 2548
E mcojocaru@sompo-intl.com

Erik Wesselink

Vice President,
Senior Underwriter
Global Trade Credit & Surety
T +41 44 213 2551
E ewesselink@sompo-intl.com

Andreas Grieder

Vice President,
Underwriter
Global Trade Credit & Surety
T +41 44 213 2549
E agrieder@sompo-intl.com

ZURICH

Pelikanplatz 15
CH-8001 Zurich
Switzerland
T +41 44 213 2500

About Sompo International

The Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc. (Sompo), whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sompo International is a global specialty provider of property and casualty insurance and reinsurance. Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance.

Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are backed by the financial strength of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.