



**SOMPO  
INTERNATIONAL**

REINSURANCE



## Sompo International Reinsurance

Sompo International Reinsurance underwrites casualty, catastrophe, professional lines, property and specialty lines of reinsurance including agriculture, aviation and space, engineering, marine and energy, surety, trade credit and weather risk. Our account management approach and exceptional financial strength enable us to offer a broad multi-line capability to underwrite risks across our clients' insurance portfolios around the globe. We are supported by proprietary analytic and modeling tools and databases and the transactional experience of our underwriting, actuarial, legal and claims professionals.

## Surety

With a seasoned underwriting team, Sompo International Reinsurance's Surety business line offers proportional and excess of loss treaty programs on a worldwide basis. Our team also offers facultative surety programs (except in the U.S. and Canada).

We offer significant capacity covering the following product lines:

- Contract Surety
- Commercial Surety
- Fidelity – Financial Institution and Commercial (U.S. only)

Our focus is on accounts in the U.S., Europe, Asia-Pacific and Latin American markets.

We seek long-term relationships where our value added services are seen as an enhancement to our clients' business. These services include assisting in preparing business plans, offering insights into the market, giving advice on improving operating efficiencies, and providing guidance throughout the underwriting process. Treaty programs are written on either a direct or brokered basis.

## Coverage Features

### TARGET CLASSES

- International account writers
- National and regional companies
- Specialty operations

### UNDERWRITING CAPABILITIES

- Highly experienced underwriting team offering consultative services, special acceptance reviews and portfolio audits as core services

### CLAIMS & RISK MANAGEMENT SERVICES

- Highly skilled claims team with specialized surety experience
- Actuarial support and consulting capabilities

## KEY CONTACTS

### INTERNATIONAL

#### **Christoph Virchow**

Chairman, Zurich Reinsurance  
T +41 44 213 2547  
E cvirchow@sompo-intl.com

#### **Micaela Cojocar**

Senior Vice President,  
Deputy Head Global Trade Credit & Surety  
and Head of Latin America Trade  
Credit & Surety  
T +41 44 213 2549  
E mcojocar@sompo-intl.com

#### **Erik Wesselink**

Vice President, Senior Underwriter  
Global Trade Credit & Surety  
T +41 44 213 2551  
E ewesselink@sompo-intl.com

#### **Andreas Grieder**

Vice President, Underwriter  
Global Trade Credit & Surety  
T +41 44 213 2551  
E agrieder@sompo-intl.com

### ZURICH

Pelikanplatz 15  
CH-8001 Zurich  
Switzerland  
T +41 44 213 2500

### NORTH AMERICA

#### **Sharon Sims**

Senior Vice President,  
Manager of Surety  
T +1 908 376 2482  
E ssims@sompo-intl.com

#### **Marianne Wilbert**

Senior Vice President,  
Surety Underwriting  
T +1 908 376 2483  
E mwillbert@sompo-intl.com

### NEW JERSEY

600 Campus Drive  
4th Floor  
Florham Park, NJ 07932  
T +1 908 376 2400

## About Sompo International

The Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc. (Sompo), whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sompo International is a global specialty provider of property and casualty insurance and reinsurance. Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance.

### Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are backed by the financial strength of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

### Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.