

For the expansion of our Marine team in Germany, we are looking for an experienced (Senior) Marine Underwriter (m/f/d).

At Sampo, people come first. We value cooperative and productive relationships between each other as well as with our clients, insurance brokers and partners. We appreciate the contribution of each team member and know that our success depends first and foremost on the people who matter most to us: our employees.

Your opportunity with Sampo:

We are looking for a passionate and enthusiastic (Senior) Underwriter (m/f/d) to strengthen our **Marine** team in the Germany (preferable: Cologne-office).
Become part of our Sampo growth story!

Your tasks and responsibilities:

As (Senior) Underwriter Marine you will make a significant contribution to the growth and expansion of our Marine portfolio.

The position includes the following tasks:

- Support positioning as an increasingly important player in the local Marine market
- Assist in the optimization of the Marine portfolio
- Contribute to the development of the local underwriting strategy
- Establish and strengthen relationships with key brokers (including MGA's) and clients
- Solicit business opportunities
- Support the development of Marine products
- Collaborate on defined projects in a growing and friendly team
- Be innovative, sharing ideas within the Marine community

Desired work experience:

- 5+ years of professional experience in the insurance industry
- Proven track record in underwriting profitable businesses
- Excellent networking and relationships skills with clients and brokers
- Sound knowledge of the German Marine market
- Understanding of multinational Programs
- Experience in a start-up environment or in developing new business/new products is an advantage

Desired qualities:

- Enhanced underwriting know-how in the sub-lines Cargo, Freight-Forwarder Liability. Experience in Blue-Water / Brown Water Hull would be considered as a strong asset
- Analytical and critical thinking, self-motivation, creativity, flexibility, determination, discipline, proactivity, collaboration
- Mindset to prioritize and plan to achieve objectives
- Ability to build and enhance strong relationships, both internally and externally
- Willingness to provide suggestions to improve procedures
- Keen to demonstrate commitment to corporate values
- Eager to take action to steer own personal development
- Fluent English



Sompo offers a competitive remuneration and benefits package taking into account relevant experience.

Sompo International is an equal opportunity employer committed to a diverse workforce (M/F/D).

If you would like to be part of a fast-growing insurance company and participate in Sompo's success story, please send your application via the link below.

About Sompo International

"Sompo International" refers to Sompo International Holdings Ltd., a Bermuda-based holding company, together with its consolidated subsidiaries. Through its operating subsidiaries, Sompo International is a leading global provider of commercial and consumer property and casualty (re)insurance. Sompo International Holdings Ltd. is an indirect wholly owned subsidiary of Sompo Holdings, Inc. ("Sompo Holdings"). With more than 9000 employees at Sompo International, 75,000 employees total worldwide, entities in over 46 countries and over USD 35 billion in Gross Written Premiums, Sompo Holdings is one of the leading property and casualty insurance groups in the world. Sompo Holdings maintains excellent financial strength as evidenced by the ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard and Poor's on its principal operating subsidiaries. For more information about Sompo International, follow us on LinkedIn or please visit www.sompo-intl.com.