

Are you looking for your next opportunity?

Sompo has a unique opportunity for a **Senior Underwriter / AVP** in our **Professional Lines Financial Institutions** team in our APAC.

Our Professional Lines APAC team offers capabilities to underwrite across different industry such as retail, professional services, technology, and financial institutions. We work through a network of retail and wholesale brokers, along with our local commercial team in the region to build a sustainable and long-term value proposition.

Location: This position will be based out of our Singapore or Hong Kong office. We strive for collaboration which is why we offer a work environment where our employees thrive and develop long lasting careers.

Our business, your impact, our opportunity:

What you'll be doing:

- Focus on building an Financial Institutions portfolio which includes PI/D & O/Crime and Cyber within APAC
- Contribute to the profitable growth of Professional Lines APAC portfolio.
- Conduct broker and client meetings including presentations as required
- Provide input and feedback at the weekly underwriting meetings.
- Develop Financial Institutions products for the APAC region in line with Global Markets overall product strategy and guidelines.
- Creates and utilizes marketing materials and other product collateral to support marketing and production initiatives.
- Develop a broker and cedant plan for each assigned producer/territory; and manage the relationship in terms of analysis, catch up meetings and entertainment.
- Full and thorough underwriting of all accounts in accordance with underwriting guidelines and individual authority granted by management.
- Monitoring all industry and specific account trends. Implementing a field service reputation that is recognized as superior in the industry.
- Experience in portfolio management of a Financial Institutions portfolio

What you'll bring:

- Bachelor's Degree minimum
- Minimum 5-10 years underwriting experience
- Ability to speak multiple languages / dialect will be an added advantage
- Experience in underwriting and have technical knowledge of underwriting large banks and Financial Institutions desirable
- Ability to travel to regional countries to build relationship with local business partners
- Self-starter with initiative to solve problem and make decisions.
- Excellent written and oral communication skills
- Exceptional interpersonal skills with the ability to work in a team environment.
- Strong analytical skills
- Ability to work effectively in a pressured environment
- Appetite and hunger to learn and grow and 'go the extra mile'.
- Eye for detail and ability to organise efficiently
- Competent computer skills



SOMPO INTERNATIONAL

Our Benefits

[See Addendum to update for specific Countries/States as necessary]

We continuously evaluate and update our benefit programs to ensure that our plans meet the needs of our employees and their dependents. Below are a few highlights of our inclusive benefit programs:

- Expansive Health & Wellness Benefits
- Generous Retirement & Savings Plans
- Global Parental Leave & Adoption Assistance

In today's world, what do we stand for?

Ethics and integrity are the foundation of delivering on our commitment to you. We believe that core values drive success, and that when relationships are held in the highest regard, there is nothing that cannot be accomplished.

At Sampo International, our ring is more than a logo, it is a symbol of our promise. Click [here](#) to learn more about life at Sampo.

Sampo International is an equal opportunity employer and we intentionally value inclusion and diversity. Above all, we want you to work in an environment that respects everyone's unique contributions – we are passionately committed to equal opportunities. We do not discriminate based on race, color, religion, sex orientation, national origin, or age.

About Us

Sampo International Holdings Ltd. (Sampo International) is a specialty provider of property and casualty insurance and reinsurance, established in March 2017 as the result of the acquisition of Endurance Specialty Holdings Ltd. by Sampo Holdings Ltd. (Sampo).

Sampo's core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. In addition, Sampo is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sampo International is the international operation and a wholly owned subsidiary of Sampo, which trades on the Tokyo Stock Exchange. Through our operating subsidiaries, Sampo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those who matter most: our people. Sampo International's headquarters are in Bermuda and we currently have offices in the U.S., U.K., Continental Europe, and Asia. At Sampo International, a shared commitment to integrity, teamwork, agility, execution, and excellence define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sampo International as a desirable place to work.

To learn more about Sampo International visit our website at www.sampo-intl.com