



Asia Pacific

Products and Capabilities

Asia Pacific commercial P&C insurance teams offer significant capacity as a lead or follow market, across all of our products and provide stable and competitive terms throughout the market cycle. We pride ourselves on service, both in responding to underwriting submissions and in paying valid claims promptly.

We are committed to the markets we serve and to forging valued long-term business partnerships. Our Insurance teams underwrite property, casualty and specialty risks through our strongly capitalised A rated underwriting platforms.

Working through commercial and wholesale distribution networks, we offer the following products around the globe:

- Accident & Health
- Aerospace & Aviation
- Agriculture
- Casualty
- Crisis Management
 - Political Violence and Terrorism
- Marine
- Property
- Financial & Political Risk
- Professional Lines
 - Cyber
 - Financial Institutions
 - Management Liability
 - Professional Indemnity
- Energy:
 - Upstream
 - Midstream Energy
 - Downstream Power
 - Renewables

About Sompo International

Sompo International Holdings Ltd. (Sompo International) is a global specialty provider of property and casualty insurance and reinsurance, headquartered in Bermuda. Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sompo International is a company driven by its core values, a carrier that holds promise, trust and the commitment to protect at the center of everything it does. We maintain excellent financial strength as evidenced by the ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard and Poor's on our principal operating subsidiaries.

Global Markets Asia-Pacific is part of the Sompo International group.

To learn more, visit us at sampo-intl.com





PRODUCTS AND CAPABILITIES
ENERGY, MARINE AND PROPERTY

Product	Target Classes (Includes but not limited to)	Products/Capacity	Key Contacts
Energy	<ul style="list-style-type: none"> • Upstream: Exploration and production and drilling contractors • Midstream: Oil and gas processing, fertilisers, storage and distribution • Downstream: Refining and petrochemicals • Power: Electricity generating • Renewables: Wind, Solar, Hydro, BESS, Interconnectors. 	<ul style="list-style-type: none"> • Fully integrated approach • USD 150m line capability • All risks of physical damage • Loss of production income • Business interruption • Control of well • Seepage and pollution • Construction all risks • Delay in start up • Mechanical and electrical breakdown • Package policies 	<p>Victoria Sarjeant <i>Head of Energy, Asia Pacific</i> M +65 9662 2823 vsarjeant@sompo-intl.com</p>
Marine	<p>Cargo:</p> <ul style="list-style-type: none"> • Hi-tech • Pharmaceutical • Machinery • Project Cargo • Bulk Oil • Ores <p>Specie:</p> <ul style="list-style-type: none"> • Precious Metal – Vault Locations • Museums and Galleries • Wholesale Jewellers • Secure Logistics and Valuable Asset Management <p>Blue & Brown Water Hull:</p> <ul style="list-style-type: none"> • Vessels of all sizes and types including mega yachts <p>Marine Liability:</p> <ul style="list-style-type: none"> • P&I Clubs • Ship Repairers • Charterers • Terminal Operators • Mortgagee Additional Perils 	<p>Cargo: USD 50m</p> <ul style="list-style-type: none"> • Cargo Open Policy • Excess Stock • Stock – Throughput • Project Cargo USD 75m <p>Specie: USD 50m</p> <ul style="list-style-type: none"> • General Specie • Fine Art • Jewellers Block • Cash in Transit (Excess) <p>Blue & Brown Water Hull:</p> <ul style="list-style-type: none"> • Hull and Machinery: USD 50m • Builders' Risk: Up to USD 75m • Marine Hull War: Up to USD 50m • Mortgagees Interest: Up to USD 50m • Cruise Ships USD 75m <p>Marine Liability:</p> <ul style="list-style-type: none"> • P&I: Up to USD 50m • Other Marine Liability: USD 25M 	<p>Joining in 2024</p>

ENERGY, MARINE AND PROPERTY (CONT'D)

Product	Target Classes (Includes but not limited to)	Products/Capacity	Key Contacts
Property	<ul style="list-style-type: none"> • Manufacturing • Retail • Services and Infrastructure • Transport and Logistics • Real Estate • Leisure and Hospitality • Financial Services • Healthcare • High Technology • Life Sciences • Telecommunication • Utilities (Water) 	<p>Primary, quota - share and excess of loss placements.</p> <p>Capacity: Up to USD 500m across all risks</p>	<p>Li Lian Soong <i>Head of Property, Asia Pacific</i> M +65 8339 3349 lsoong@sompo-intl.com</p> <p>Weng Kong Chan <i>Risk Control Specialist, Property, Asia Pacific</i> M +65 6521 6882 wechan@sompo-intl.com</p>

PRODUCTS AND CAPABILITIES

PROFESSIONAL LINES

Product	Target Classes (Includes but not limited to)	Products/Capacity	Key Contacts
Cyber	<p>Medium to large global corporations from a wide range of international territories.</p> <p>Industry segments include:</p> <ul style="list-style-type: none"> • Hospitality • Manufacturing • Professional Services • Retail • Wholesale • Financial Institutions 	<p>Excess coverage for:</p> <ul style="list-style-type: none"> • Network Security and Privacy Liability • Media Liability • Direct and Contingent Business Interruption • Extortion Events • Regulatory Defence • PCI Fines and Penalties • Breach Response Costs • Reputational Harm <p>Capacity: USD 25m across all products</p>	<p>Emily Poh <i>Head of Professional Lines, Asia Pacific</i> M +65 8318 1150 epoh@sompo-intl.com</p>
Financial Institutions	<p>Financial institutions clients including the following sectors:</p> <ul style="list-style-type: none"> • Commercial Banks • Retail Banks • Investment Managers and Advisors • Hedge Fund Managers • Insurance Companies • Stockbrokers • Corporate Finance Advisors • Financial Service Providers • Clearing and Settlement Houses 	<p>Primary and excess coverage across the following products:</p> <ul style="list-style-type: none"> • Professional Liability • Comprehensive Crime • Directors & Officers (D&O) • Pension Trustee Liability • Public Offering of Securities <p>Capacity: USD 25m across all products</p>	
Management Liability	<p>All industry sectors including:</p> <ul style="list-style-type: none"> • Publicly traded, private and not-for-profit entities of any size • Clients with shares traded on any international exchange including full U.S. listings and all levels of ADR 	<p>Primary and excess coverage across the following products:</p> <ul style="list-style-type: none"> • Management Liability • D&O including Side-A and Side-A DIC • Employment Practices Liability • Pension Trustee Liability • Public Offering of Securities <p>Capacity: USD 25m across all products</p>	

PROFESSIONAL LINES (CONT'D)

Product	Target Classes (Includes but not limited to)	Products/Capacity	Key Contacts
Professional Indemnity	<p>Medium to Large clients (excluding domiciled in the U.S.) including:</p> <ul style="list-style-type: none"> • Accountants • Architects • Chartered Surveyors • Design & Construct • Engineers • Insurance Brokers • Information Technology • Media • Miscellaneous • Project Specific Policies • Solicitors 	<p>Primary and excess coverage:</p> <ul style="list-style-type: none"> • Any One Claim Coverage • Costs In Addition to Limit of Indemnity • Costs Exclusive Deductibles • Full Civil Liability <p>Capacity: USD 25m across all products</p>	<p>Emily Poh <i>Head of Professional Lines, Asia Pacific</i> M +65 8318 1150 epoh@sompo-intl.com</p>

PRODUCTS AND CAPABILITIES

SPECIALTY

Product	Target Classes (Includes but not limited to)	Products/Capacity	Key Contacts
Aerospace	<ul style="list-style-type: none"> • Airline Commercial Operators • Product Manufacturers • Service and Repair Providers • Airport Operators • Air Traffic Services • Ground Service Providers • General Aviation Operators • Lessors, Banks and Finance Houses • Unmanned Aerial Vehicle Sector 	<p>Primary and excess coverage provided with maximum capacity as follows:</p> <ul style="list-style-type: none"> • Hull and Liability: USD 150m • Liability Only Cover: USD 150m • Hull War: USD 25m • Excess Liability War: USD 75m 	<p>Joining in 2024</p>
Casualty	<ul style="list-style-type: none"> • Manufacturing • Power and Utilities • Metals and Minerals • Transportation • Public Sector • Construction and Engineering • Hospitality and Leisure • Retail • Energy Liability • High Tech • Chemical • F&B 	<p>Primary, excess and umbrella coverage across all products determined by both territory and sector, including employers, products and public liability coverage where required.</p> <p>Capacity: USD 25m/CAD or AUD 30m/SGD or equivalent</p>	<p>Mingjian Tan <i>Head of Casualty, Asia Pacific</i> T +65 9138 1134 mtan@sompo-intl.com</p>

SPECIALTY (CONT'D)

Product	Target Classes (Includes but not limited to)	Products/Capacity	Key Contacts
Crisis Management – Political Violence & Terrorism	<p>We write on a global basis, however, we believe our differentiation can be found in our approach to the more challenging emerging territories, notably in the Middle East, Africa and Latin America markets.</p> <ul style="list-style-type: none"> • Commercial Real Estate • Manufacturing • Energy Risks • Power & Utilities • Hospitality • Construction • Healthcare • Transportation • Education • Municipalities • Financial Services 	<p>Primary, excess or quota share participation for Property Damage and Business Interruption for all products</p> <ul style="list-style-type: none"> • Sabotage & Terrorism • Strike, Riots and Civil Commotion & Malicious Damage (SRCCMD) • Revolution, Rebellion, Insurrection, Mutiny & Coup d'etat • War & Civil War • Employee and General Terrorism Liability • CBRN (Chemical, Biological, Radiological & Nuclear) • Active Assailant & Workplace Violence • Capacity <ul style="list-style-type: none"> – Sabotage & Terrorism: up to USD 200m per risk. – SRCCMD & Political Violence: up to USD 75m per risk. 	<p>Pei Ru Chiew <i>Head of Crisis Management and Team Lead, Asia Pacific</i> M +65 9617 6735 pchiew@sompo-intl.com</p>
Political & Financial Risks	<ul style="list-style-type: none"> • Commodity Finance, in particular Oil & Gas, Metals & Mining • Energy – Renewables • Transportation – Aircraft & Ship Finance • Digital Infrastructure • Fund Finance • Clients Segments – Banks, Public Agencies and Large Corporates 	<ul style="list-style-type: none"> • Single Risk Credit & Political Risk Insurance • Basle Standards Compliant Policies for Banks • Capacity: USD 60m per risk 	<p>Paddy Harman <i>Senior Underwriter, Political & Financial Risk, Asia Pacific</i> M +65 9617 5730 pharman@sompo-intl.com</p> <p>Akinori Miyamoto <i>Senior Underwriter, Political & Financial Risk, Asia Pacific</i> M +65 9723 2307 amiyamoto@sompo-intl.com</p>

PRODUCTS AND CAPABILITIES

MULTINATIONAL

Sompo International's Multinational Business Unit offers companies, with business operations in multiple countries, an industry-leading platform for managing risk. Leveraging licensing capabilities from Sompo companies around the world and a growing network of third-party partners, our multinational platform offers a convenient, consistent approach to accessing global coverage that is compliant with local regulations in 150 countries.

Sompo International has the capability to provide solutions to Multinational programs across all product lines. Please reach out to our key Multinational contacts to understand how we can add value and support client needs.

Joining in 2024

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