



AVP, Underwriter, Financial Institutions

Sompo International Holdings Ltd. (Sompo International) is a specialty provider of property and casualty insurance and reinsurance, established in March 2017 as the result of the acquisition of Endurance Specialty Holdings Ltd. by Sompo Holdings Ltd. (Sompo).

Sompo's core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. In addition, Sompo is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sompo International is the international operation and a wholly owned subsidiary of Sompo, which trades on the Tokyo Stock Exchange. Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognise that our success is derived directly from those who matter most: our people. Sompo International's headquarters is in Bermuda and we currently have offices in the United States, the United Kingdom, Continental Europe, and Asia. At Sompo International, a shared commitment to integrity, teamwork, agility, execution, and excellence define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking an **AVP, Underwriter** to join our Financial Institutions team which sits within the Professional Lines team in our London, UK office. This role will need to have technical expertise and proven experience to lead large bank placements as well as devise a strategy for targeting business within Central and Eastern Europe.

Responsibilities include:

- Underwriting focused role within a growing c.\$100m FI portfolio.
- Responsibilities will include both renewal and new business within UK and International (Canada, Australia, Europe, South Africa, offshore)
- Input into the Unit's strategy in terms of broker, profession and territory.
- Conduct broker and client meetings
- Provide input and feedback at the weekly underwriting meetings.
- Creates and utilizes marketing materials and other product collateral to support marketing and production initiatives.
- Provide technical input in product development.
- Full and thorough underwriting of all accounts in accordance with underwriting guidelines and individual authority granted by management.
- Monitoring all industry and specific account trends. Implementing a field service reputation that is recognized as superior in the industry.



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Desired Skills and Experience:

- Relevant FI underwriting experience.
- Experience and technical knowledge of underwriting large FI placements
- Experience in underwriting UK and International FI business
- Bachelor's Degree preferred but not essential
- Strong problem solving and decision making abilities
- Excellent written and oral communication skills
- Exceptional interpersonal skills with the ability to work in a team environment.
- Strong analytical skills
- Ability to work effectively in a pressured environment
- Appetite and hunger to learn and grow and 'go the extra mile'.
- Eye for detail
- Ability to organise efficiently
- Competent computer skills

Sompo International offers a competitive compensation and benefits package commensurate with experience.

*Sompo International is an equal opportunity employer committed to a diverse workforce.
Visit our website at www.sompo-intl.com*