

Marine & Energy Liability Underwriter, London

Sompo International Holdings Ltd. (Sompo International) is a global specialty provider of property and casualty insurance and reinsurance. Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, aviation, marine and energy, financial and political risks and casualty and other specialty and catastrophe lines of insurance and reinsurance. Headquartered in Bermuda, we currently also have offices in the United States, the United Kingdom, Continental Europe, Latin America, the Middle East and Asia.

Sompo International is a company driven by its core values, a carrier that holds promise, trust and the commitment to protect at the center of everything we do. We recognize that our success is derived directly from those who matter most: our people. Our culture is defined by a commitment to integrity, teamwork, agility, execution, and excellence; and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

Responsibilities include:

- Assist the Class Underwriter to set the strategy and appetite for the Marine & Energy Liability class.
- Grow a profitable book of Marine and Energy Liability business.
- Responsibilities will include both renewal and new business.
- Look to achieve portfolio retention and rate increases on renewal book in line with targets set.
- Conduct broker and client meetings as required.
- Provide input and feedback at the weekly underwriting meetings.
- Utilize marketing materials and other product collateral to support marketing and production initiatives.
- Develop and manage tripartite relationships with brokers and clients.
- Provide technical input into future product development.
- Full and thorough underwriting of all accounts in accordance with underwriting guidelines and individual authority granted by management.
- Implementing a field service reputation that is recognized as superior in the industry.
- Training and development of staff at all levels.
- Completion of all Sompo training/mandatory courses within deadlines stated.
- Attend events and seminars organised by various trade societies and associations, promoting company products.
- Collaboration with other lines of business to identify cross sell opportunities.

Desired Skills and Experience:

- Underwriting/insurance experience in Marine and Energy Liability
- Ability to write lead and follow business
- Established broker following
- Strong attention to detail
- Strong problem solving, negotiation, and decision making abilities
- Excellent written and oral communication skills, coupled with an analytical skillset.
- Exceptional interpersonal skills with the ability to work with a team orientated approach and forge and maintain long-term relationships



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- Ability to work effectively in a fast-paced environment
- Logical thinking
- Strong time management
- Strong administration skills / file keeping
- Ability to organise efficiently
- Competent computer skills – must include Microsoft Excel, Microsoft Word and Microsoft Outlook as a minimum
- Preferably ACII qualified, or making progress towards ACII completion

Sompo International offers a competitive compensation and benefits package commensurate with experience.

Sompo International is an equal opportunity employer committed to a diverse workforce.

Visit our website at www.sompo-intl.com