

Senior Property Risk Specialist

Sompo International Holdings Ltd. (Sompo International) is a global specialty provider of property and casualty insurance and reinsurance. Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, aviation, marine and energy, financial and political risks and casualty and other specialty and catastrophe lines of insurance and reinsurance. Headquartered in Bermuda, we currently also have offices in the United States, the United Kingdom, Continental Europe, Latin America, the Middle East and Asia.

Sompo International is a company driven by its core values, a carrier that holds promise, trust and the commitment to protect at the centre of everything we do. We recognize that our success is derived directly from those who matter most: our people. Our culture is defined by a commitment to integrity, teamwork, agility, execution, and excellence; and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking a **Senior Property Risk Specialist** for our **Global Risk Solutions** team. The role will be located in the Spain (preferably based near Madrid). Global Risk Solutions offers comprehensive multi-line capabilities targeted at select industry verticals. Servicing middle market and large accounts domiciled in the U.K. and Europe. We work through a network of retail brokers who share our commitment to long-term partnerships built on white glove service.

The Senior Property Risk Specialist is responsible for managing resources used to provide risk assessments and consultative “White Glove” services for clients. They will actively manage these resources to promote client retention, support new business acquisition and achieve loss exposure improvements. Ultimately, this person is responsible for supporting and achieving all corporate Risk Control objectives for U.K. and Europe.

In addition, the Senior Property Risk Specialist will provide risk improvement consultation to large and middle market commercial customers, initiate and/or support innovative products and services and provide added value to our clients. Candidate must have proficiency in property risk control skills, with an emphasis on 6 industry verticals – Real Estate, Financial Services, Professional Services, Hospitality, Life Sciences and Technology. Some Casualty risk control experience would be an added skill set.

Responsibilities include:

- Partnering with U.K. and European Underwriting, Claims, and Management/Executive teams to support and strengthen corporate business goals, including retention, new business growth, reducing loss exposure, and overall profitability for the region.
- Ensuring Risk Control surveys and service activities are completed on time, are appropriate for the identified hazards/exposures, and accurate;
- Undertaking risk control surveys for clients;
- Monitoring recommendations made by consultants and ensuring critical recommendations are addressed by Clients;
- Providing service quality reviews and risk desk reviews for Underwriters;
- Identifying areas of development for the team and providing coaching and/or training for the strengthening of technical, business, and professional acumen;
- Supporting and promoting corporate, departmental, and team goals, programs, and directives;
- Coordinating work on corporate projects, white papers, or marketing materials;
- Coordinating participation in marketing events and industry specific events;



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- Partnering with corporate business partners Claims, Underwriting, Marketing, etc. to enhance the Sompo International brand within the marketplace;
- Ensuring account renewal activities between field staff and underwriting occur as required to achieve department objectives;
- Assisting senior leadership with budget development and strategic planning;
- Promoting Sompo International's expertise and brand within the marketplace by attending and participating in conferences and recognized industry organizations
- Maintaining a high level of industry awareness and expertise in applicable risk control subject matters.
- Creating client facing reports and/or loss control surveys;
- Conducting loss control surveys at client locations to determine potential hazards and risk factors to be considered in underwriting/risk selection;
- Analyzing loss trends, recognize opportunities to provide risk control products and/or services which can help reduce losses.
- Attending client/broker meetings, lunches, dinners and other social outings as applicable;
- Expanding existing relationships and new prospective clients;

Desired Skills & Experience:

- University degree or equivalent
- Fluent in Spanish and English, German speaking skills preferred but not essential
- Experience in insurance with supervisory experience in Risk Control
- Solid understanding of sound Risk Control processes and techniques
- Ability to effectively problem solve and find alternative equivalent solutions to complex technical, business, and interpersonal problems
- Excellent oral and written communication skills, as well as an established capability in public speaking are necessary.
- Ability to manage conflict achieving successful outcomes and resolution.
- A proven track record of superior analytical, project management and planning skills.
- Demonstrated leadership skills that include the ability to; foster effective relationships, embrace and drive change, and influence others without having a direct reporting relationship.
- Ability to motivate staff by demonstration and support for diversity, fairness, equity and caring for the individuals and team under his or her supervision.
- A self-starter who can initiate and complete a project with minimal supervision.
- Professional designations from the insurance or risk management industries are a plus (IRM, ACII, etc.)

Sompo International offers a competitive compensation and benefits package commensurate with experience.

Sompo International is an equal opportunity employer committed to a diverse workforce.

Visit our website at www.sompo-intl.com