



# ON TARGET COMPETITION

FOR SOMPO GRS COMMERCIAL PRODUCERS TO

*Choose Your Own Adventure!*

Earlier this year, Sompo Global Risk Solutions (GRS) held our first agency contest and thanks to your enthusiastic participation it was an overwhelming success. So, we've decided to launch another contest to provide our agents the opportunity to win some exciting new prizes!

**Here's how it works:**

The competition will run from September 28, 2021 through January 1, 2022 and reward the top five account managers or producers with the most quoted submissions that meet these conditions:

- Includes at least one policy with an effective date between October 31, 2021 and January 1, 2022
- Operates within the real estate, hospitality, financial institutions, professional services, life sciences, technology industries or fits our Asian interest business definition
- Has total annual premium that is between \$25,000 and \$250,000
- Submissions sent to your underwriter will automatically be counted in the competition

If you don't have a dedicated underwriter, please send your submissions to Mike Warner, Vice President, [mwarner@sompo-intl.com](mailto:mwarner@sompo-intl.com).

The top five agents with the most quoted submissions meeting the criteria above will each win their choice of an adventure-oriented prize:

Enjoy your next trip with new TravelPro® luggage



Expand your horizons with an online MasterClass®



Taste an iconic meal from Goldbelly® Iconic Eats delivered to you



Clear your own path with a new Segway® scooter



Additional information about our products and appetite is attached and you may click here to access the [competition rules](#).

Good luck and if you have any questions, please contact me anytime.

Sincerely,

**Matthew Burns**  
EVP, Middle Market and Small Business Leader  
[mburns@sompo-intl.com](mailto:mburns@sompo-intl.com)



**Download the Sompo GRS Small Business Overview**



**Download the Sompo GRS Middle Market Overview**