

### **Global Head of Procurement**

Sompo International Holdings Ltd. (Sompo International) is a global specialty provider of property and casualty insurance and reinsurance. Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, aviation, marine and energy, financial and political risks and casualty and other specialty and catastrophe lines of insurance and reinsurance. Headquartered in Bermuda, we currently also have offices in the United States, the United Kingdom, Continental Europe, Latin America, the Middle East and Asia.

Sompo International is a company driven by its core values, a carrier that holds promise, trust and the commitment to protect at the center of everything we do. We recognize that our success is derived directly from those who matter most: our people. Our culture is defined by a commitment to integrity, teamwork, agility, execution, and excellence; and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

Sompo International, a leading global provider of insurance and reinsurance products, is seeking an experienced and highly motivated Head of Procurement to join our team. The successful candidate will be responsible for leading and managing the procurement function across the organization, ensuring optimization of suppliers and procurement procedures, driving efficiency, and minimizing cost.

#### **Key Responsibilities:**

- Develop, implement, and manage procurement strategy and policies in line with company objectives and compliance requirements
- Lead, manage, and mentor the procurement team to ensure efficient and effective execution of procurement activities
- Plan and manage supplier sourcing, selecting, and negotiating favorable terms with suppliers
- Establish, monitor, and continuously improve procurement KPIs to minimize cost and maximize operational efficiency
- Develop and maintain strong relationships with major suppliers, monitoring their performance and addressing any issues in a timely manner
- Prepare and present reports on procurement metrics, trends, and cost savings to senior management
- Collaborate with internal department heads and stakeholders to identify and fulfill procurement requirements and long-term needs
- Stay up-to-date with market trends, innovations, and best practices to maintain competitive advantage

#### **Qualifications and Skills:**

- Bachelor's degree in Supply Chain Management, Business Administration, or a related field; advanced degree preferred
- 7+ years of experience in procurement, preferably within the insurance or financial services industry
- Strong leadership, team management, and mentoring skills
- Excellent negotiation, communication, and interpersonal skills



- Solid understanding of procurement best practices, principles, and cost management techniques
- Proven experience with supplier selection, evaluation, and management processes
- Proficiency in procurement software, ERP systems, and Microsoft Office Suite (Excel, Word, PowerPoint)
- Experience in working with AI assistants, such as Siva, would be a plus

Sompo International offers a competitive salary and benefits package, including health and dental insurance, retirement savings plan options, and opportunities for career growth and development.

To apply, please submit your CV and cover letter, outlining your experience and suitability for the role, to [email address or online application portal].

Sompo International is an equal opportunity employer, committed to diversity and inclusion in the workplace. We encourage applications from candidates of all backgrounds and consider all qualified applicants without regard to race, color, religion, gender, sexual orientation, gender identity, age, national origin, disability, veteran status, or any other legally protected characteristic.

*Sompo International offers a competitive compensation and benefits package commensurate with experience.*

*Sompo International is an equal opportunity employer committed to a diverse workforce.*

Visit our website at [www.sompo-intl.com](http://www.sompo-intl.com)