

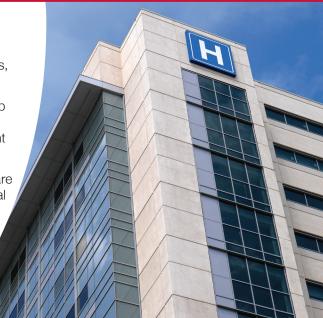
INSURANCE

SOMPO INTERNATIONAL

Capabilities to Service the Healthcare Industry

Through our network of retail brokers in the U.S., Sompo International Insurance provides a broad suite of primary and excess products and services tailored to integrated delivery systems, community-based hospitals, physician groups and allied healthcare organizations.

- Backed by the exceptional financial strength of Sompo International (group rating of A+ from A.M. Best in XV size category), our underwriters offer deep industry knowledge, a breadth of multiline capabilities and significant capacity to healthcare industry clients.
- Our dedicated in-house claims team has extensive experience in healthcare claims, taking an integrated approach across products and offering clinical risk management and loss prevention services.
- We seek to gain in-depth knowledge of our clients' risk profiles to develop and deliver customized solutions. Our experienced underwriting team is committed to serving the healthcare market and collaborating with brokers to meet the everchanging risk management needs of our insureds.



Products	Target Classes	Attachment	Capacity
Healthcare Professional Liability	 Integrated delivery systems Community-based hospitals Critical access hospitals 	Primary and excess; target attachments are customized for each client based on risk and location.	Self-insured hospitals and integrated delivery systems: \$25M excess capacity. Insured hospitals: \$1M/\$3M primary; \$10M excess umbrella
	 Large physician groups 	Shared excess	\$10M excess umbrella
	Allied healthcare organizations including: • Home health • Behavioral health facilities • Surgery centers	Primary and excess	\$1M/\$3M primary; \$10M excess umbrella Minimum premium \$10K
Property	 Hospitals Allied healthcare organizations 	Minimum \$10K; Target \$25K	Fire: \$500M Critical Flood and High Hazard Earthquake: \$10M Capacity available from ground up; varies by account
Owner Controlled Insurance Program (OCIP)	 Healthcare facility property owners 	Primary and excess; target attachments are customized for each client based on risk and location; lead or excess layers preferred.	\$25M; Up to \$50M total capacity across Excess Casualty lines
Executive Risk – Healthcare	 Integrated delivery systems Community-based hospitals Healthcare facilities 	Within the first \$100M	Up to \$25M for any one line; up to \$40M across multiple lines of business
Cyber	 Community-based hospitals Integrated delivery systems Physician groups Allied healthcare organizations 	Primary and excess	\$25M in capacity (actual deployed will vary by risk) \$5K minimum premium; \$5K minimum SIR
Environmental	 Healthcare facilities Community-based hospitals Outpatient care facilities 	Primary and excess	\$25M primary and excess, Site Environmental Impairment Liability (SEIL), Contractors Pollution Liability (CPL) and OCIP (monoline environmental coverage) for new construction and expansion projects

KEY CONTACTS

Retail Capabilities

Jon Monks

Senior Vice President, Business Development T +1 646 677 8728 E jmonks@sompo-intl.com

Healthcare Professional Liability

Kimberly Willis Senior Vice President, Healthcare T +1 636 681 1205 E kwillis@sompo-intl.com

David Flick Senior Vice President, Healthcare T +1 678 504 1425 E dflick@sompo-intl.com

Katy Ladisch

Executive Underwriter, Healthcare T +1 678 578 1300 kladisch@sompo-intl.com

Property

Patrick Mulhall

Senior Vice President Middle Market Property T +1 212 471 2820 E pmulhall@sompo-intl.com

OCIP

Patricia Calderon

Senior Vice President Excess Casualty T +1 212 209 6569 E pcalderon@sompo-intl.com

Executive Risk

Fred Cooper Executive Vice President Financial Institutions & Commercial Management Liability T +1 908 376 2405 E fcooper@sompo-intl.com

Cyber

Rich DePiero Senior Vice President, Sompo Pro Cyber Lead T +1 212 471 1761 E rdepiero@sompo-intl.com

Environmental

Josh Pillion

Senior Vice President, Environmental Practice Leader T +1 212 471 1761 E jpillion@sompo-intl.com

CLAIMS

Jeff Coyle

Vice President, US Healthcare Claims Director T +1 516 881 4806 E jcoyle@sompo-intl.com

Claims Hotline

T +1 877 676 7575

Claims Submissions InsuranceClaims @sompo-intl.com

Atlanta

3780 Mansell Road Suite 400 Alpharetta, GA 30022 United States T +1 770 799 2660 F +1 770 799 2661

Chicago

303 West Madison Suite 1800 Chicago, IL 60606 United States T +1 312 980 5300 F +1 312 980 5302

New York

1221 Avenue of the Americas Floors 18 & 19 New York, NY 10020 United States T +1 212 471 2800 F +1 212 471 1748

St. Louis

16052 Swingley Ridge Road Suite 130 St. Louis, MO 63017 United States T +1 636 681 1220 F +1 636 681 1221

About Sompo International Insurance

At Sompo International Insurance, we service a broad range of clients from large multinationals to small businesses. Each of our teams is led and staffed by experienced underwriters, actuaries and claims professionals with a depth of expertise in the industry or line of business in which they specialize. It is this focus and dedication that enables us to delivering tailored solutions to manage our clients' unique risk exposures.

U.S. Insurance

03/19

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompo International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

Financial Ratings



