



Sompo International Holdings Ltd. (Sompo International) is a specialty provider of property and casualty insurance and reinsurance, established in March 2017 as the result of the acquisition of Endurance Specialty Holdings Ltd. by Sompo Holdings Ltd. (Sompo).

Sompo's core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. In addition, Sompo is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sompo International is the international operation and a wholly owned subsidiary of Sompo, which trades on the Tokyo Stock Exchange. Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those who matter most: our people. Sompo International's headquarters is in Bermuda and we currently have offices in the United States, the United Kingdom, Continental Europe, and Asia. At Sompo International, a shared commitment to integrity, teamwork, agility, execution, and excellence define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking a seeking a VP Senior Regulatory Compliance Manager for our office located in the Greater New York city area. *This position will lead the development of the company's product features, pricing and competitive position and will report to the Senior Vice President/Senior Counsel in Product Development. A key responsibility of this role is to supervise the creation and development of projects through the analysis of complex business issues and provide recommendations for the implementation of new rating plans, underwriting rules, process improvements, and other initiatives. This role serves as a liaison between the Product department and all the other departments that interface with the group. He/she ensures that projects are defined and implemented as intended.*

**Duties and Responsibilities:**

1. *Excellent knowledge of Property & Casualty Insurance products development including rate, form and rules creation, maintenance and administration, including proprietary and industry standard products*
2. *Excellent and in-depth knowledge and experience dealing with state insurance laws, regulations and filings requirements*
3. *Extensive Experience in compliant resolution and market conduct audits by state insurance departments*



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4. *Excellent project management and problem-solving skills.*
5. *Ability to utilize quantitative approaches to generate sound business analyses with detail orientation. Identify results out of the norm, draw conclusions and articulate findings.*
6. *Skilled in linking multiple data sources to organize data into a logical format for analysis.*
7. *Confidence in taking ownership of challenging business issues, making decisions with limited or incomplete data and seeing issues through to resolution.*
8. *Ability to communicate effectively to both technical and non-technical audiences.*
9. *Demonstrated regulatory expertise*

### **Skills and Qualifications**

- *Understanding of and experience within the insurance industry is desired.*
- *Experience managing relationships with upper management and with technical developers.*
- *Experience with outside resources needed to assist in insurance product development, including state insurance departments, legal resources, industry bureaus and other vendors.*
- *Demonstrated experience in leading the insurance compliance/regulatory/product filing process*
- *Demonstrated experience managing a team of experienced team members.*
- *10 or more years in product development, management, actuarial, or other analytical role.*
- *10 or more years of experience with relational database tools and concepts.*

Sompo International offers a competitive compensation and benefits package commensurate with experience. **The minimum salary for this position: \$175,000.**

For consideration, please email your resume along with your Minimum Salary Expectations to: [kpyle@sompo-intl.com](mailto:kpyle@sompo-intl.com)

Sompo International is an equal opportunity employer committed to a diverse workforce.  
M/F/D/V