



**Are you looking for your next opportunity? Join our expanding Financial Lines Underwriting Team**

Sompo offers a unique opportunity for a **(Senior) Financial Lines Underwriter** with product focus **Management Liability [ML]** and/or **Financial Institutions [FI]** in our **Financial Lines Team Switzerland**.

The Sompo Financial Lines Underwriting team is rapidly expanding, providing a comprehensive suite of Financial Lines Underwriting services. We collaborate seamlessly with a network of specialized broking partners, committed to cultivating lasting relationships built on a strong underwriting service proposition. This dedication ensures mutual success and brings exceptional value to our clients. We invite you to join us in actively shaping the future of underwriting excellence, contributing to a dynamic ecosystem of innovation and collaboration. This presents a unique opportunity for your actions to result in an immediate impact.

**Location:** This position will be based in our centrally located Zurich office. You will be surrounded by driven colleagues, uniting efforts as one Swiss Sompo Insurance Team. We strive for collaboration which is why we offer an attractive work environment where our employees thrive and develop long lasting careers.

### **Our business, your impact, our opportunity:**

#### **What you'll be doing:**

- Independently build, manage, and process a portfolio of Financial Lines contracts, underwriting large corporate risks and creating offers with appropriate terms to achieve expected profitability.
- Conduct independent contract negotiations, participate in client meetings and hold presentations to clients and brokers
- Maintain existing client and broker relationships whilst enabling new opportunities and co-operations
- Support the development, introduction and modification of own products including the monitoring of the local market and product developments
- Proactive and distinctive sales activities with brokers, in-house brokers and clients as well as participation in Professional Lines market events to promote the Sompo Brand and to attract new business submissions

#### **What you'll bring:**

- Higher education (minimum bachelor's degree) in business, finance, or law
- 2+ years (Senior 5+) professional experience in financial lines underwriting with a focus on ML and/or FI
- Strong product knowledge, focusing on ML and/or FI (other lines of business are an asset)
- Demonstrate a forward-thinking and entrepreneurial mindset, with the ability to envision long-term goals and strategies that align with Sompo's vision.
- Strong interpersonal skills, ability to foster positive relationships and maintain open lines of communication.
- German and English (written and spoken) language skills – additional French is an advantage



### **In today's world, what do we stand for?**

Ethics and integrity are the foundation of delivering on our commitment to you. We believe that core values drive success, and that when relationships are held in the highest regard, there is nothing that cannot be accomplished.

At Sompo, our ring is more than a logo, it is a symbol of our promise. Click [here](#) to learn more about life at Sompo.

Sompo is an equal opportunity employer and we intentionally value inclusion and diversity. Above all, we want you to work in an environment that respects everyone's unique contributions – we are passionately committed to equal opportunities. We do not discriminate based on race, color, religion, sex orientation, national origin, or age.

### **About Us**

Sompo is a specialty provider of property and casualty insurance and reinsurance, established in March 2017 as the result of the acquisition of Endurance Specialty Holdings Ltd. by Sompo Holdings Ltd. (Sompo).

Sompo's core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. In addition, Sompo is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sompo (Sompo International Holdings Ltd.) is the international operation and a wholly owned subsidiary of Sompo Holdings, Inc., which trades on the Tokyo Stock Exchange. Through our operating subsidiaries, Sompo underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those who matter most: our people. Sompo's headquarters are in Bermuda and we currently have offices in the U.S., U.K., Continental Europe, and Asia. At Sompo, a shared commitment to integrity, teamwork, agility, execution, and excellence define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo as a desirable place to work.

**To learn more about Sompo visit our website at [www.sompo-intl.com](http://www.sompo-intl.com)**