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Recent Multinational Success Stories



As companies expand overseas, their risk management needs become increasingly complex. By leveraging licensing capabilities from Sampo companies around the world and a growing network of third-party partners, our Multinational platform offers a convenient, consistent approach to implementing multinational insurance programs that are compliant with local regulations in 160 countries. The following examples showcase how Multinational and underwriting teams have successfully collaborated to meet the needs of our brokers and clients in recent months.

Industry	Line of Business	Premium (GWP)	Client's Home Country	Countries in Program	Why We Won
Manufacturing	Casualty, Employers Liability	USD +\$1M	Germany	Germany, Austria, Azerbaijan, Belgium, Bosnia, Bulgaria, China, Croatia, Cyprus, Czech Republic, Denmark, Egypt, France, Greece, Hong Kong, Hungary, India, Italy, Kazakhstan, Malaysia, Netherlands, Nigeria, Norway, Poland, Portugal, Qatar, Romania, Saudi Arabia, Singapore, Spain, Sweden, Switzerland, Thailand, Turkey, United Arab Emirates, United Kingdom	A global manufacturer selected Sampo for its coordinated approach to managing complex risk programs, trusting Sampo's expertise to resolve challenges with claims handling across their 35-country multinational program.
Electronics Manufacturing	Casualty, D&O, EPL	USD +\$1M	France	France, Australia, Brazil, Canada, China, Hong Kong, India, Italy, Japan, Mexico, Poland, South Africa, South Korea, Spain, UK, US	An electronics manufacturer chose Sampo for its consistency, state-of-the-art insurance products, and customer-focused claims services, enabling the implementation of a multiline solution across 13 countries.

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Industry	Line of Business	Premium (GWP)	Client's Home Country	Countries in Program	Why We Won
Freight & Logistics	Marine, Casualty	USD +\$1M	Germany	Germany, Netherlands, Belgium, UK, Bosnia, Bulgaria, China, Croatia, Czech Republic, France, Australia, Austria, Hong Kong, Hungary, India, Indonesia, Kenya, Malaysia, Mexico, Morocco, North Macedonia, Poland, Romania, Serbia, Singapore, Slovakia, South Korea, Spain, Switzerland, Taiwan, Thailand, Turkey, UAE, US, Vietnam	A freight company selected Sompo for its cohesive modular multinational marine cargo program, valuing its customization, flexibility, and enhanced claims reporting capabilities to support the consolidation of its European hubs.
Manufacturing	Property	USD +\$1M	US	US, Brazil, Mexico, UK, Canada, Colombia, Czech Republic	Amid the busy year-end holiday season, Sompo was chosen for its ability to deliver efficient global teamwork, enabling the successful addition of four countries to an existing US property insurance program and meeting a rapidly approaching target effective date.
Entertainment	Casualty	USD \$501K to \$1M	Switzerland	Switzerland, Belgium	A Switzerland-based entertainment company chose Sompo for its long-term commitment and expertise in crafting tailored multinational insurance solutions, addressing their specific needs for policy alignment and renewal tracking.
Fertilizer/ Distribution	D&O	\$500K and Under	Singapore	Singapore, Indonesia, Malaysia	Sompo was selected for its proactive approach, as the APAC Financial Lines and Multinational teams worked together to anticipate client needs and deliver consistent, compliant insurance solutions across three Southeast Asian countries.
Transport & Logistics	Marine	\$500K and Under	UK	UK, Switzerland, Australia, Brazil, Germany, US, UAE, Singapore, Saudi Arabia, Netherlands, Azerbaijan, Turkey	A UK-based logistics company chose Sompo for its customized consultation and expertise, which empowered them to close gaps in their insurance portfolio and ensure compliance with local regulations across 13 countries.

Sompo International Holdings Ltd. (Sompo) is a global specialty provider of property and casualty insurance and reinsurance, headquartered in Bermuda. Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. This information is descriptive only. Actual coverage is subject to the terms and conditions of the policies as issued.

Learn more at sampo-intl.com/multinational-business.