

**Strategic Insights Analyst (Manager)**

Sompo International Holdings Ltd. is a specialty provider of property and casualty insurance and reinsurance, established in March 2017 as the result of the acquisition of Endurance Specialty Holdings Ltd. by Sompo Holdings Ltd. (Sompo).

Sompo's core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. In addition, Sompo is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sompo Global Markets is the international operation outside of Japan and North America and a wholly owned subsidiary of Sompo Group, which trades on the Tokyo Stock Exchange. Through our operating subsidiaries, Sompo Global Markets underwrites Specialty and P&C lines of business: professional lines, property, marine, aviation, energy, and casualty and other specialty lines of insurance including catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those who matter most: our people. The Sompo International headquarters is in Bermuda and we currently have offices in the United States, the United Kingdom, Canada, Mexico, Continental Europe, Brazil, Turkey and Asia. At Sompo International, a shared commitment to integrity, teamwork, agility, execution, and excellence define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking a **Strategic Insights Analyst (Manager)** within our newly formed Commercial Office within Global Markets with responsibility for Client, Distribution & Business Development insights within our London office to assist in the collation, validation and analysis of all client, broker and market performance data in order to quantify and support our growth strategy and execution of business goals. The **Strategic Insights Analyst (Manager)** will play a pivotal role in the support and future development of the business by generating insights and identifying compelling opportunities & strategies based on analytics to the senior management leadership teams.

This role will mainly perform technical works including data extraction and analysis, formulaic data modelling, data visualization and presentation, forecasting and general business analysis; and it is crucial that you will have the skills to explain technical sales funnel concepts and findings to stakeholders across the regions and countries within Global Markets. You will be operating in a **Centre of Excellence for data analysis and business development insights** across Global Markets working closely with the regions and local countries to provide coordinated oversight of sales and business development performance for the Sompo Global Markets group.

**Responsibilities include:**

- Produce accurate, complete, appropriate and timely data sets for the Commercial office other key stakeholders.
- Ensure the accuracy of data and system usage to allow effective data collation, capture, manipulation, forecasting and reporting.
- Work with existing systems to optimise useage and experience.



## **SOMPO INTERNATIONAL**

- To produce weekly, monthly and quarterly exception reports as well as ad hoc reports, performing analysis and identifying trends in data as well as external markets. as required.
- Proactively consider the effect of any actions taken on the customers of Sompo International with the intention of improving their experience.
- To research and collect data to help Sompo develop and market their products and services, and consider data including consumer demographics, preferences, needs, or buying habits

### **Desired Skills & Experience**

- Analytical skills, critical analysis with a strong numerical, systems focused background.
- Data analysis and visualisation
- Data extraction from internal CRM, datawarehouses or other databases
- Customer profiling and segmentation
- Knowledge and experience in using databases and statistical packages
- Strong communication and interpersonal skills.
- Ability to build effective working relationships with all levels of the business
- Excellent Microsoft Excel, Power BI and PowerPoint skills
- Good attention to detail and a commitment to accuracy
- Ability to assist in developing innovative and pragmatic solutions to problems
- Strong verbal and written communication skills
- Strong attention to detail and ability to see tasks through to conclusion
- Ability to work autonomously and within a team
- Demonstrate organisational and time management expertise
- Demonstrate service oriented approach, enthusiastic, motivated, positive attitude, good initiative and a self-starter
- Geopolitical interest and/or background would be advantageous.
- Degree or equivalent qualification in numerate discipline eg. Economics, statistics, or science – a Post-graduate in similar field is a plus

Sompo International offers a competitive compensation and benefits package commensurate with experience.

**Sompo International is an equal opportunity employer committed to a diverse workforce.**

Visit our website at [www.sompo-intl.com](http://www.sompo-intl.com)