



We are pleased to share with you examples of our recent account successes:

Construction

- Limits range from 1/2/2 to 2/4/4. Attachment points generally from \$25k to \$100k.
- Aggregate reinstatements available.

| Subset | Location | Exposure | Premium |
|--|----------|------------------|-------------|
| Wrap/Mixed-use Development | FL | \$1,500,000,000+ | \$2,830,000 |
| Wrap/Pipeline Construction | CO | \$400,000,000+ | \$1,003,000 |
| Wrap/Mixed-use Development | FL | \$375,000,000+ | \$995,000 |
| Wrap/Casino/Hotel | CA | \$250,000,000+ | \$765,000 |
| Wrap/Utility Relocation | CA | \$85,000,000+ | \$725,000 |
| Wrap/Assisted Living Facility | AZ | \$150,000,000+ | \$530,000 |
| Wrap/Hospital Renovation | IL | \$90,000,000+ | \$345,000 |
| Wrap/Water Treatment Plant | PA | \$80,000,000+ | \$340,000 |
| Wrap/Jail | FL | \$125,000,000+ | \$334,000 |
| Wrap/Mixed-use Development | IL | \$80,000,000+ | \$290,000 |
| Project Specific /Apartments | FL | \$55,000,000+ | \$210,000 |
| Wrap/University Classroom Building | NV | \$70,000,000+ | \$205,000 |
| Practice /Sewer/Water Utility Contractor | PA | \$15,000,000+ | \$140,000 |
| Practice /Warehousing Operation | TX | \$10,000,000+ | \$142,000 |
| Owner's Interest /Commercial Building Renovation | MO | \$80,000,000+ | \$125,000 |
| Practice /Commercial GC | CA | \$25,000,000+ | \$102,000 |
| Project Specific/Apartments | TX | \$25,000,000+ | \$90,000 |
| Practice /Renovation/Restoration | GA | \$15,000,000+ | \$60,000 |
| Owner's Interest/Hotel | OR | \$25,000,000+ | \$60,000 |

Manufacturers & Distributors

- \$1M per occurrence/\$2M general aggregate/\$2M products aggregate for most risks.
- Higher limits available on select products and construction risks.

| Subset | Location | Premium |
|--|-------------|-------------|
| Contractor's Equipment Manufacturer | Multi-state | \$2,650,000 |
| Lawn Care Equipment Manufacturer | Multi-state | \$1,090,000 |
| Food Processing Equipment Manufacturer | Multi-state | \$100,000 |
| Pre-fab Shipping Container Mfg. | Multi-state | \$97,000 |
| Pre-cast, Pre-stressed Concrete Manufacturer | Multi-state | \$90,000 |

Hospitality

- Accounts generally include coverage for A&B and Liquor

| Subset | Location | Premium |
|--------------------------------|-------------|-------------|
| Restaurant/Nightclub | Multi-state | \$1,050,000 |
| Restaurant/Bar | Multi-state | \$450,000 |
| Restaurant/Bar | FL | \$355,000 |
| Hotel | CA | \$310,000 |
| Resort + Water Park | PA | \$305,000 |
| Restaurant/Bar | SC | \$275,000 |
| Restaurant/Bar | FL | \$233,000 |
| Restaurant/Bar | Multi-state | \$220,000 |
| Restaurant/Bar + Entertainment | Multi-state | \$127,000 |
| Restaurant/Bar | NY | \$113,000 |
| Restaurant/Bar | CA | \$67,000 |

Real Estate

- Most accounts written with per location aggregate subject to a policy cap.
- Accounts written first dollar and excess of deductibles or SIR's.

| Subset | Location | Premium |
|-------------------|-------------|-----------|
| Mobile Home Sites | Multi-State | \$990,000 |
| Mixed-use | Multi-state | \$680,000 |
| Mixed-use | CA | \$564,000 |
| Parking | NY | \$190,000 |
| Community Park | NY | \$116,000 |
| Residential | Multi-state | \$112,000 |
| Commercial | CT | \$55,000 |

Mercantile

- Per location aggregate offered subject to a policy cap.

| Subset | Location | Premium |
|-------------------------------|-------------|-----------|
| Convenience Store/Gas Station | Multi-state | \$425,000 |

About Sompo International

Sompo International Holdings Ltd., a global specialty provider of property and casualty insurance and reinsurance, underwrites agriculture, professional lines, property, marine, energy, casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance. Sompo International is a wholly owned subsidiary of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are backed by the financial strength of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.