

Professional Indemnity Underwriter

Sompo International Holdings Ltd. (Sompo International) is a global specialty provider of property and casualty insurance and reinsurance. Headquartered in Bermuda, we currently have offices in the United States, the United Kingdom, Continental Europe, and Asia. Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

Sompo International is a company driven by its core values, a carrier that holds promise, trust, and the commitment to protect at the center of everything it does. We maintain excellent financial strength as evidenced by the ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard and Poor's on our principal operating subsidiaries.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those whose contributions matter most: our people. A shared commitment to integrity, accountability, collaboration and agility define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

Summary:

We are seeking an experienced underwriter to join our **Financial Lines Insurance** team in **Bermuda** in the capacity of **VP, Underwriter**. Reporting to the SVP, Head of Financial Lines Bermuda, this position will be responsible for assisting in the strategy, development, underwriting and maintenance of the company's Professional Indemnity Liability business segment, with a primary focus on Cyber and E&O business.

Essential Duties and Responsibilities:

- Manage a portfolio of Cyber and E&O liability clients
- Develop and enhance relationships with brokers and clients to identify and establish new distribution relationships
- Underwrite, price and negotiate accounts in line with the company's strategy and risk appetite
- Coordinate all stages of the underwriting process such as marketing, risk analysis, contract negotiation and contract maintenance
- Exercise discretion and independent judgment in the analysis and evaluation of risks
- Identify and drive new product development opportunities, including working proactively with other underwriting teams to identify and capitalize on cross sell opportunities
- Assist in monitoring portfolio growth and profitably
- Assist in the training and development of underwriting and technical staff
- Coordinate legal and actuarial resources where appropriate across the portfolio

Qualifications, Skills and Experience:

- At least 8 years professional lines insurance experience
- Strong analytical skills with proven track record of underwriting Cyber and E&O risks
- Demonstrable experience developing new business
- University degree, with specialization in Business, Finance or Economics preferred
- Robust experience with contract wordings and endorsements
- Knowledge of standard primary and excess Financial Lines policy forms



- Established and significant relationships with U.S. and Bermuda Financial Lines producers and customers
- Proven ability to effectively interact, communicate and negotiate with all levels of external and/or internal business partners
- Deep understanding of U.S. and Bermuda Financial Lines markets and protocols
- Demonstrated people and process management skills
- Ability to travel

Sompo International offers a competitive compensation and benefits package commensurate with experience. **We are an equal opportunity employer committed to a diverse workforce. M/F/D/V** Visit our website at <http://www.sompo-intl.com>

For consideration, please e-mail your resume to careers-bermuda@sompo-intl.com or hand deliver to Sompo International, Waterloo House, 100 Pitts Bay Road, Pembroke, HM08. Attention: Human Resources.

Closing Date: 23 September 2022