



## U.S. Insurance

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompo International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

## Side-A Directors & Officers Liability for AEGIS Members

Sompo International Insurance's U.S. Commercial Management Liability Practice offers lead and excess Side-A DIC Directors & Officers (D&O) liability insurance in conjunction with AEGIS (Associated Electric & Gas Insurance Services Limited).

Offering protection to directors, officers, and other insured persons, this lead and excess Side-A DIC D&O liability insurance is unique to utilities and companies operating in related energy industries that are or expect to become AEGIS members.

### SIGNIFICANT CAPACITY

- Up to \$30M for both lead and excess Side-A DIC coverage
- Limits are in addition to existing AEGIS D&O ABC coverage
- No deductible

### EXCLUSIVE BENEFITS FOR AEGIS MEMBERS

#### Energy Premier Endorsement

- Bespoke coverage tailored to meet the specific needs of energy companies and utilities
- Protection for claims resulting from regulatory actions and violations
- Non-officer employees covered as Clean Air Act representatives
- Crisis and Reputation Management coverage

### Continuity Credits

AEGIS D&O members who purchase a lead or excess Side-A D&O Policy from Sompo International are entitled to the additional benefit of increased participation in the AEGIS D&O continuity credit program. The continuity credit distribution amount is declared annually by the AEGIS Board of Directors. Since AEGIS participates as a reinsurer under the Sompo Side-A D&O Program, any premium paid to AEGIS for such reinsurance applies toward that member's distribution calculation. Continuity credits are only available to eligible members renewing coverage with AEGIS and are subject to certain restrictions.

### EXPERT CLAIMS HANDLING

- Dedicated claims professionals who are seasoned attorneys with extensive D&O and industry experience as both private practitioners and insurance claims professionals
- All claims handled independently of AEGIS

### UNDERWRITING CAPABILITY

- Underwriting team has extensive experience working with utilities and companies operating in related energy industries
- Flexible attachment points based on specific risks
- Admitted paper in nearly every state plus the District of Columbia
- State-of-the-art policy forms

# About Sampo International

The Sampo International companies are wholly owned subsidiaries of Sampo Holdings, Inc. (Sampo), whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sampo International is a global specialty provider of property and casualty insurance and reinsurance. Sampo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance.

## FINANCIAL STRENGTH

**A+ (Superior)**  
A.M. Best  
(XV size category)

**A+ (Strong)**  
Standard & Poor's

## Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.

## KEY CONTACTS

### Fred Cooper

Executive Vice President,  
Financial Institutions &  
Commercial Management Liability  
T +1 908 376 2405  
E fcooper@sampo-intl.com

### NEW YORK

1221 Avenue of the Americas  
New York, NY 10020  
T +1 212 209 6500

### Joseph Spallone

Senior Vice President  
T +1 212 471 5548  
M +1 347 515 2815  
E jspallone@sampo-intl.com

### Raymond Ash

Senior Vice President  
T +1 212 209 6523  
M +1 914 439 1681  
E rash@sampo-intl.com

### NEW JERSEY

600 Campus Drive, 4th Floor  
Florham Park, NJ 07932  
T +1 908 376 2400

### ATLANTA

3780 Mansell Road  
Suite 400  
Alpharetta, GA 30022  
T +1 770 799 2660

### Ryan Becker

Senior Vice President,  
Southeast Region  
T +1 770 799 2678  
M +1 404 227 0321  
E rbecker@sampo-intl.com

### CHICAGO

303 West Madison  
Suite 1800  
Chicago, IL 60606  
T +1 312 980 5300

### Joseph Kelly

Vice President  
T +1 312 980 5280  
M +1 847 778 0203  
E jokelly@sampo-intl.com

### LOS ANGELES

725 S. Figueroa Street  
Suite 2100  
Los Angeles, CA 90017  
T +1 213 270 7000

### Julian Karlubian

Senior Vice President  
T +1 213 270 7044  
E jkarlubian@sampo-intl.com

### Loss Run Request:

insuranceoperationsupport@  
sampo-intl.com

### Underwriting Submissions:

uscml@sampo-intl.com

### CLAIMS

### Jeremy Salzman, Esq.

Senior Vice President,  
Head of Commercial  
Management Liability and  
Financial Institutions Claims  
T +1 908 376 0845  
E jsalzman@sampo-intl.com

### Claims Submissions:

insuranceclaims@sampo-intl.com

