

# Commercial Specialty Property - U.S.: Shared and Layered Programs

Our Shared and Layered Programs team focuses on large domestic and U.S. domiciled multi-national companies with a proactive approach to risk management. We pride ourselves on delivering superior risk solutions to our insureds, backed by Somo's exceptional financial strength. We offer property coverage to large commercial accounts across a broad base of occupancy types.

At Somo International Insurance, we seek to build long-term relationships with our brokers and risk managers by providing tailored solutions to complex and diverse risks, market leading claims handling and a consistent and pragmatic approach to underwriting.



## SIGNIFICANT CAPACITY

- \$50M capacity for Fire peril;  
\$10M for Critical Flood and High Hazard Earthquake
- Capacity varies by attachment and risk profile
- Coverage offered on both primary, quota share and excess of loss basis

## TARGET CLASSES

We offer coverage to large domestic and U.S. domiciled multi-national companies across all industries, with a focus on:

- Healthcare
- Retail
- Manufacturing (all sectors excluding energy which is serviced by our London Market Energy team)

## About Somo International

Somo International Holdings Ltd. (Somo International) is a global specialty provider of property and casualty insurance and reinsurance, headquartered in Bermuda. Somo International companies are wholly owned subsidiaries of Somo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Somo International is a company driven by its core values,

a carrier that holds promise, trust and the commitment to protect at the center of everything it does. We maintain excellent financial strength as evidenced by the ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard and Poor's on our principal operating subsidiaries. For more information about Somo International, please visit [www.sompo-intl.com](http://www.sompo-intl.com).

### FINANCIAL RATINGS

**A+**

Standard & Poor's (Strong)  
A.M. Best (Superior)

## UNDERWRITING AND CLAIMS CAPABILITY

- Global coverage
- Admitted and non-admitted paper
- Creative and flexible underwriting approach
- Underwriting team has significant experience with large, well risk-managed insureds
- Dedicated and experienced claims and risk control teams with commercial property expertise
- Collaborative approach to identifying and mitigating risks in order to protect business value

## CONTACTS

**Sharon Herbert-Conlon**  
SVP, Commercial Specialty Property-US  
Somo International, North America  
T +1 917 421 4994  
[sherbert@sompo-intl.com](mailto:sherbert@sompo-intl.com)

**Steven Black**  
VP, Commercial Specialty Property-US  
Somo International, North America  
T +1 678 631 4107  
M +1 404 883 4658  
[sblack@sompo-intl.com](mailto:sblack@sompo-intl.com)

**Anna Zalan**  
AVP, Commercial Specialty Property-US  
Somo International, North America  
T +1 212 471 1751  
[azalan@sompo-intl.com](mailto:azalan@sompo-intl.com)

**John Bagonzi**  
Underwriter, Commercial Specialty Property-US  
Somo International, North America  
T +1 617 733 4927  
[jbagonzi@sompo-intl.com](mailto:jbagonzi@sompo-intl.com)

## RISK CONTROL

**Kevin Wick**  
VP, Risk Control  
Somo International, North America  
T +1 312 980 5271  
[kwick@sompo-intl.com](mailto:kwick@sompo-intl.com)

**Daniel Carey**  
VP, Risk Control  
Somo International, North America  
T +1 212 471 1764  
[dcarey@sompo-intl.com](mailto:dcarey@sompo-intl.com)

## CLAIMS

**Shawn Crawley**  
SVP, Head of First Party Claims  
Somo International, North America  
T +1 678 504 1447  
[scrawley@sompo-intl.com](mailto:scrawley@sompo-intl.com)

**Claims Submissions:**  
[insuranceclaims@sompo-intl.com](mailto:insuranceclaims@sompo-intl.com)

**24/7 Claims Hotline:**  
T +1 877 676 7575

**Loss Run Request:**  
[insuranceoperationssupport@sompo-intl.com](mailto:insuranceoperationssupport@sompo-intl.com)

To learn more, visit us at [sompo-intl.com](http://sompo-intl.com)