



**SOMPO
INTERNATIONAL**

INSURANCE



U.S. Insurance

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompo International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

Inland Marine

Sompo International's U.S. Inland Marine practice offers a full portfolio of coverages for movable and specialized property, including stand alone and packaged insurance solutions. Working with a select group of wholesale and retail brokers, our experienced specialists tailor solutions to meet the unique needs of each client. Delivering individual risk policies and risk solutions effectively and responsively, we have the tools you need to build an inland marine solution.

TARGET CLASSES

The Inland Marine practice is open to discussing all classes of business including, but not limited to:

- Construction
 - Contractor's Equipment
 - Builder's Risk
 - Installation
 - Riggers Legal Liability
- Transportation & Logistics
 - Motor Truck Cargo
 - Railroad Rolling Stock
 - Warehouse Legal Liability
- Communication / Technology Equipment
 - Computer/Data Processing Equipment
 - Radio/TV towers and studios
 - Telecommunications Equipment
- Oil & Gas (land-based)
 - Well Servicing, Drilling and Workover Equipment
 - Oil and Gas Lease Equipment
- Other
 - Equipment Dealers
 - Miscellaneous Scheduled Property
 - Bailee
 - Jeweler's Block
 - Fine Arts
 - Medical Equipment

CAPACITY

- Varies by class and depending on risk specifics, can range from \$5M any one item to \$50M any one location

MARINE-RELATED PROPERTY (COMMERCIAL OUTPUT POLICY)

- Ability to pair our comprehensive property form with your inland marine policy to cover related business personal property (including stock), buildings, and income exposures
- Simplify and streamline your property and marine needs in a single policy

FORMS

- A full suite of admitted AAIS Inland Marine forms as well as proprietary products
- Able to customize coverage forms to address the specific needs of each insured

UNDERWRITING AND CLAIMS CAPABILITY

- Consistent, flexible, and responsive underwriting approach
- Experienced underwriting team with knowledge and ability to provide custom inland marine solutions
- Dedicated and experienced claims and risk control teams with specialized inland marine and fixed property expertise
- Collaborative approach to identifying and mitigating risks in order to protect business value

KEY CONTACTS

Christopher Smith

Executive Vice President,
U.S. Marine
T +1 917 281 0715
M +1 732 966 6732
E chsmith@sompo-intl.com

Michael F. Buckley

Senior Vice President,
Inland Marine
T +1 469 872 1732
M +1 469 673 8774
E mbuckley@sompo-intl.com

SOUTHEAST

3780 Mansell Rd., Suite 400
Alpharetta, GA 30022
T +1 770 799 2660

Ronald Wallace

Vice President,
Inland Marine
T +1 770 799 2672
M +1 678 350 6760
E rwallace@sompo-intl.com

Jason Holloman

Assistant Vice President,
Inland Marine
T +1 770 799 2679
E jholloman@sompo-intl.com

SOUTHWEST

12222 Merit Drive, Suite 950
Dallas TX 75251
T +1 972 349 4306

Brad Cameron

Vice President, Inland Marine
T +1 469 872 7133
M +1 512 576 8616
E bcameron@sompo-intl.com

MIDWEST

303 West Madison, Suite 1800
Chicago, IL 60606
T +1 312 980 5300

Joseph Bielawski

Vice President, Inland Marine
T +1 312 994 5477
E jbielawski@sompo-intl.com

WEST

455 Market Street
Suite 900
San Francisco, CA 94105
United States
T +1 628 242 1620

Mark Klebanov

Vice President,
Inland Marine
T +1 628 242 1635
E mklebanov@sompo-intl.com

BUSINESS DEVELOPMENT

Jonathan Monks

Senior Vice President,
Business Development - Retail
US Insurance
T +1 646 677 8728
E jmonks@sompo-intl.com

Ben Tasse

Senior Vice President,
Business Development - Wholesale
US Insurance
T +1 646 677 8734
E btasse@sompo-intl.com

CLAIMS

Shawn Crawley

Senior Vice President,
Head of First Party Claims
T +1 678 504 1447
E scrawley@sompo-intl.com

Lawrence Hinkle

Vice President,
Head of Property & Inland
Marine Claims
T +1 678 385 6499
E lhinkle@sompo-intl.com

Claims Submissions:

insuranceclaims@sompo-intl.com

24x7 Claims Hotline:

+1 877 676 7575

Underwriting Submissions and Loss Run Requests:

imsubmissions@sompo-intl.com

About Sompo International

Sompo International Holdings Ltd. (Sompo International) is a global specialty provider of property and casualty insurance and reinsurance, headquartered in Bermuda. Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sompo International is a company driven by its core values, a carrier that holds promise, trust and the commitment to protect at the center of everything it does. We maintain excellent financial strength as evidenced by the ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard and Poor's on our principal operating subsidiaries. For more information about Sompo International, please visit www.sompo-intl.com.