



**SOMPO
INTERNATIONAL**

INSURANCE



Sompo International Insurance

Our Sompo International Insurance teams service clients from the largest multinationals to the smallest businesses through a diverse and global distribution network. We provide high-quality and responsive services, underwriting specialty risks with a focus on professional lines, property, marine and energy, agriculture, casualty and other specialty lines of insurance, including healthcare, global weather, and surety bond.

Global Weather

The Sompo Global Weather team writes tailored weather-driven risk management derivatives and (re)insurance products indexed to weather and commodity prices. Weather indices, as measured and reported by global meteorological agencies, are based on weather variables such as temperature, precipitation, snowfall, wave height, wind speed and solar irradiance. Commodity price indices, published by exchanges and other independent organizations, include natural gas and power across key energy markets and agricultural prices such as corn, wheat and cotton.

Our contracts are written on a global basis and in a variety of major currencies ranging in duration from several days to several years.

TAILORED PRODUCTS

Sompo Global Weather offers significant transactional capacity and an array of financial products including:

- WeatherLock®: A suite of products with payments structured to address volatility primarily in weather-driven volumes. These products can be customized to our client's specific needs and include:
 - TempLock®
 - RainLock®
 - WindLock®
 - SolarLock®
 - RiverLock®
 - WaveLock®
 - ENSOLock®
 - GenLock®/DemandLock®
 - ConstructionLock®
 - HydroLock®
 - SnowLock®

- CommodityFlex®: A suite of products where payments are driven by the interaction of both weather and commodity price indices, providing a greater degree of protection for weather-driven commodity businesses like energy and agriculture. These include:

- PowerFlex®
- GasFlex®
- OilFlexSM

TARGET MARKETS

Our team works with corporations and municipalities seeking to mitigate their financial exposure to variations in weather conditions and weather-driven commodity prices. We also provide products specifically designed for project finance that protect against weather-related risks to return targets and debt service coverage.

We have significant experience creating value-added solutions for our clients, worldwide, in the following industries:

- Energy (Gas, Power and Oil)
- Renewable Energy (Wind, Solar and Hydro)
- Agriculture
- Construction (Offshore and Onshore)
- Transportation
- Retail

We have been recognized for our innovative solutions by leading industry trade organizations.



KEY CONTACTS

Martin Malinow

President, Global Weather
T +1 917 281 0701
E mmalinow@sompo-intl.com

AMERICAS AND AUSTRALIA

Michael Grundmeyer

Director, Americas Origination,
Global Weather
T +1 713 553 7444
E mgrundmeyer@sompo-intl.com

LOS ANGELES

725 S. Figueroa Street
Suite 2100
Los Angeles, CA 90017

Vivek Pawale

Vice President, Head of Structuring
& Portfolio Management
Global Weather
T +1 917 281 0703
E vpawale@sompo-intl.com

NEW YORK

750 Third Avenue, Floors 18 & 19
New York, NY 10017
T +1 212 471 2800

EUROPE, ASIA AND AFRICA

Ralph Renner

Director, Head of European Origination,
Global Weather
T +44 207 337 2873
E rrenner@sompo-intl.com

LONDON

1st Floor, 2 Minster Court
Mincing Lane
London, EC3R 7BB
T +44 (0) 20 7337 2800

About Sompo International

Sompo International Holdings Ltd., a global specialty provider of property and casualty insurance and reinsurance, underwrites agriculture, professional lines, property, marine, energy, casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance. Sompo International is a wholly owned subsidiary of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are part of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.