

(Senior) Casualty Underwriter

Sompo International Holdings Ltd. (Sompo International) is a global specialty provider of property and casualty insurance and reinsurance. Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, aviation, marine and energy, financial and political risks and casualty and other specialty and catastrophe lines of insurance and reinsurance. Headquartered in Bermuda, we currently also have offices in the United States, the United Kingdom, Continental Europe, Latin America, the Middle East and Asia.

Sompo International is a company driven by its core values, a carrier that holds promise, trust and the commitment to protect at the center of everything we do. We recognize that our success is derived directly from those who matter most: our people. Our culture is defined by a commitment to integrity, teamwork, agility, execution, and excellence; and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking a (Senior) **Casualty Underwriter** for our insurance company in **Cologne, Germany**. This individual will strengthen the Underwriting team on various European underwriting matters.

Responsibilities include:

- Independently manage and process a portfolio of Casualty contracts including analyzing underwriting information, performing the underwriting including creating offers with appropriate terms and conditions to achieve expected profitability
- Conduct independent contract negotiations, participate in client meetings, and hold presentations to clients and brokers
- Maintain existing client and broker relationships as well as develop new business opportunities
- Contribute actively to the development of underwriting strategies
- Support the development, introduction and modification of own products/product versions including the monitoring of the local market and product developments
- Proactive and distinctive sales activities with clients and brokers, as well as participation in market events to promote awareness of the Sompo brand and increase the number of submissions
- Active cross-selling with other Sompo International Specialty Lines products, in particular identifying insurance needs arising from an insured transaction

Qualifications, Skills and Experience:

- Adequate examination and /or 5-10 years of technical insurance experience in the local market
- Enhanced understanding of underwriting basics, including coverage terms and premium rating, concerning classes of business allocated for regular business treatment
- Enhanced understanding about legal and regulatory guidelines concerning classes of business allocated for regular business treatment
- Enhanced level of business awareness in line with good negotiating skills
- Enhanced communication skills in writing and verbal
- Deep knowledge of corporate underwriting philosophy, techniques, national/local filing regulations and guidelines
- Ability to effectively assess industrial risk by analytical skills; good judgment and problem-solving ability
- Demonstrated technical knowledge and skills reflective of progression of positions of increasing responsibility
- Solid knowledge of processing methods and workflow procedures, and basic knowledge of insurance underwriting and regulations for assigned countries/territories abroad
- Enhanced organizational skills in prioritizing work, multitasking and consistently meeting deadlines
- Ability to work in a fast-paced, dynamic environment with changing priorities
- Good language skills in German and English both verbally and in writing;

*Sompo International offers a competitive compensation and benefits package commensurate with experience.
Sompo International is an equal opportunity employer committed to a diverse workforce.*

Visit our website at www.sompo-intl.com