

Senior Underwriter, APAC Casualty

Sompo International Holdings Ltd. (Sompo International) is a global specialty provider of property and casualty insurance and reinsurance. Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, aviation, marine and energy, financial and political risks and casualty and other specialty and catastrophe lines of insurance and reinsurance. Headquartered in Bermuda, we currently also have offices in the United States, the United Kingdom, Continental Europe, Latin America, the Middle East, and Asia.

Sompo International is a company driven by its core values, a carrier that holds promise, trust, and the commitment to protect at the center of everything we do. We recognize that our success is derived directly from those who matter most: our people. Our culture is defined by a commitment to integrity, teamwork, agility, execution, and excellence; and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking an experienced Senior Underwriter to join our APAC Casualty team in our Singapore office.

Position Overview: As a Senior Casualty Underwriter in Asia Pacific, you will assume a lead underwriting role of complex and multinational casualty risks for the region. This position requires a high level of expertise in casualty underwriting, strategic thinking, and collaboration with various stakeholders. The Senior Casualty Underwriter plays a key role in shaping underwriting strategies, mentoring junior underwriters, and contributing to the overall success of the organization.

Responsibilities include:

- Focus on new business production and renewal retention in a growing profitable GL portfolio.
- Underwrites all accounts in accordance with underwriting guidelines and individual authority granted by management.
- Make strategic underwriting decisions on large and intricate accounts, considering market conditions and company guidelines.
- Monitor the performance of existing policies, identifying areas for improvement and recommending portfolio adjustments.
- Provide input and feedback at the weekly underwriting meetings.
- Monitors all industry and specific account trends. Implements a field service reputation that is recognized as superior in the industry.
- Cultivate and maintain strong relationships with key clients, brokers, and industry partners
- Act as a senior point of contact for complex client inquiries, negotiations, and conflict resolution.
- Mentor and train junior underwriters, sharing knowledge and best practices to enhance the team's capabilities.
- Contribute to the development and enhancement of underwriting guidelines, pricing models, and product offerings



Desired Skills & Experience:

The candidate needs to have:

- Relevant experience in casualty underwriting, with a focus on complex and multiantional risks in the Asia-Pacific region.
- Power BI/PPL experience beneficial but not essential
- Bachelor's Degree in Finance/Economics background preferred but not essential
- Strong problem solving and decision-making abilities
- Excellent written and oral communication skills
- Exceptional interpersonal skills with the ability to work in a team environment.
- Ability to work effectively in an at times a pressured environment
- Appetite and hunger to learn and grow and 'go the extra mile'.
- Eye for detail
- Ability to organize efficiently
- Competent in all Microsoft packages

Sompo International offers a competitive compensation and benefits package commensurate with experience.

Sompo International is an equal opportunity employer committed to a diverse workforce.

Visit our website at <u>www.sompo-intl.com</u>