



Sompo Global Risk Solutions

Sompo Global Risk Solutions (GRS) takes a unique approach, offering comprehensive multiline capabilities targeted at select industry verticals and client segments where we have depth of expertise. We work through a network of retail brokers to service accounts who share our commitment to long-term partnerships built on white glove service. Delivering tailored products and services, our specialist teams include:

- Asian Interest Accounts
- Financial Institutions
- Hospitality
- Life Sciences
- Professional Services
- Real Estate
- Technology

Environmental

Sompo GRS Environmental offers custom-tailored risk transfer mechanisms to small, mid-sized and large accounts across a broad range of target classes

Real Estate & Hospitality

- Real Estate Investment Trusts (REITs) and Funds
- Global Real Estate Service Firms
- Building Owners
- Arenas/Venues
- Museums/Art Centers/Cultural Institutions
- Golf Club Owners/Operators
- Hotel Owners, Operators and Brands
- Property Managers and Servicing Companies
- Restaurants
- Gaming/Casinos
- Parking Garage Operators

Financial Institutions & Professional Services

- Fund Advisors
- Life and P&C Insurance Companies
- Hedge Funds
- Private Equity Firms
- Money Center, Investment and Community Banks
- Consulting Firms
- Law Firms
- Accounting Firms
- Engineering Firms
- Architectural Firms

Life Sciences

- Biotechnology Companies
- Clinical Monitoring and Site-Management Firms
- Clinical Trials
- Contract Research Organizations
- Laboratories
- Medical Device Companies
- Pharmaceutical Companies
- Private Label and Contract Manufacturers
- Research and Development Facilities
- Service Organizations

Technology

- Electronic Manufacturing
- IT Services or Integrators
- Software Developers
- Technology Hardware and Storage
- On-Demand Mobility Electronics
- Government Contractors

Asian Interest Accounts

- Auto Parts Manufacturing
- Industrial Machinery Manufacturing
- Fabricated Metal Products
- Electronic Component Manufacturing
- Business and Financial Services
- Office Equipment Installation and Repair
- Durable and Non-Durable Goods Distribution
- Food and Beverage Distribution
- Apparel Distribution
- Food Processing

PRODUCTS & CAPACITY

We offer up to \$25M in capacity for Environmental products on non-admitted and admitted (using deregulation where allowed by law) paper

COVERAGE HIGHLIGHTS	
Site Environmental Impairment Liability (SEIL)	Provides Owners, Operators and/or Occupants with Site-Specific Environmental Coverage for: <ul style="list-style-type: none"> • Pollution Conditions (New and Pre-Existing Conditions) • Non-Owned Disposal Sites (Blanket Basis) • Biological Agent Conditions including Mold, Bacteria and Legionella • Business Interruption (On-Site and Off-Site Contingent Coverage) and Extra Expense • Disinfection Conditions Expenses (Bed Bugs and Blood Borne Pathogens) • First and Third Party Transportation • Public Relations Expenses • First Party Diminution of Value • International and Domestic Capability
Contractors Pollution Liability (CPL)	Addresses the complex environmental needs of Owners including Hazardous Spills, Mold, Silica, Asbestos, Lead, Non-Owned Disposal Sites and Transportation: <ul style="list-style-type: none"> • Claims Made and Reported or Occurrence Basis • Project-Specific and Owner Controlled (OCIP) Insurance Programs with Completed Operations • International and Domestic capability
Environmental Excess Liability	<ul style="list-style-type: none"> • Follow Form Environmental Excess Liability policy • Excess capacity for Mono-line Pollution Legal Liability and Contractors' Pollution Liability placements • International and Domestic capability
SEIL Protect	Third Party Bodily Injury and Property Damage arising from New Pollution Conditions and Mold Conditions <ul style="list-style-type: none"> • Annual policy with limits of liability up to \$2M, starting at a premium of \$5,000 • Offered as a standalone product along with a package product offering for Commercial Real Estate, including office, warehouse and retail

VALUE ADDED SERVICE

Our multi-disciplinary specialty team delivers across our full product capability and our approach is to forge a long-term holistic trading partnership with each account. We are committed to providing our clients with:

- Custom-tailored environmental insurance products
- Experienced underwriters and operations teams with deep expertise
- Loss control resources specializing in risk management programs tailored to environmental exposures
- Dedicated in-house claims professionals who partner with outside counsel specializing in environmental claims

KEY CONTACTS

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