



SOMPO INTERNATIONAL
INSURANCE

Sompo Global Risk Solutions Small Commercial
GIFT CARD CONTEST

Sompo Global Risk Solutions Small Commercial Gift Card Contest

To our valued agency partner,

We are thrilled to announce the Sompo Global Risk Solutions (GRS) Small Commercial Gift Card Contest! Our competition will reward our appointed agencies and their employees who share our commitment to providing small commercial clients with efficient, flexible solutions backed by personalized service.

Please feel free to share this email with any colleagues who may be interested in participating in this exciting competition which will run from January 11, 2021 through May 28, 2021.

You'll have two ways to win. As an agency that serves small commercial clients, you know how interconnected sales and service need to be in order to provide an exceptional customer experience. At Sompo GRS, we recognize that alignment also so that is why you'll have two ways to win a \$500 gift card that can be used at select national retailers or at a local small business of your choice.

The first way to win is by putting your sales skills to work. This aspect of the competition will reward the top individual licensed account managers or producers with the most quoted submissions on small commercial accounts that have at least one policy with an effective date between 3/1/21 and 6/1/21.

- When you email your submissions to your regular Sompo GRS Small Business underwriter, they will automatically be counted in the sales portion of the competition.
- If you don't have a Sompo GRS Small Business underwriter, then please send your submissions to Mike Warner at Mwarner@sompo-intl.com.
- The top 5 agents whose submissions we have quoted the most will each win a \$500 gift card.

The second way to win is by sharing a brief service success story. Simply email us at Aboveandbeyond@sompo-intl.com and share in 150 words or less, how you, your colleagues, or agency provided outstanding service to a customer.

- Be sure to include any supporting documentation (e.g., photos, videos, client testimonials, etc.) with your nomination to help bring the story to life.
- The top 5 individuals at different agencies whose stories most exemplify an elite level of customer service will each win a \$500 gift card.

The Sompo GRS Small Commercial Gift Card Contest is open to all Sompo GRS appointed agencies and their employees. Additional [information about our small business products and appetite](#) is attached and you may click [here](#) to access the competition rules.

If you have any questions, please contact Marnie Shore (1 770 417 0228 or mshore@sompo-intl.com) or Michael Warner (1 646 978 0835 or mwarner@sompo-intl.com) of our Small Business team.