

# Sompo International Commercial P&C



### SOMPO INTERNATIONAL COMMERCIAL P&C



## About Sompo International

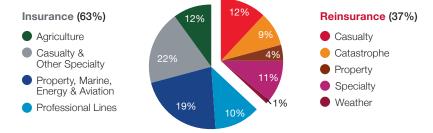
Sompo International is part of Sompo Holdings, Inc. (Sompo), one of the leading property and casualty insurance groups in the Japanese market with approximately 27% market share.

- Sompo's net premiums for the 12 months ended June 30, 2019 were \$26 billion USD. As of June 30, 2019, Sompo had \$112 billion USD in total assets and \$16 billion USD in net assets.
- Founded in 1887 and traded on the Tokyo Stock Exchange under the ticker symbol TSE (8630), Sompo has more than 80,000 employees operating in more than 30 countries.
- Sompo International, which includes all of Sompo's Commercial P&C business outside of Japan, is a leading global specialty provider of commercial P&C insurance and reinsurance, delivering extensive products, deep market knowledge, and significant capacity.
- Sompo's Retail business, focused primarily on non-Japanese personal lines insurance, will be brought under the oversight and control of Sompo International by 2020, creating a unique integrated platform for Sompo's business outside of Japan.

#### Commercial P&C Business Mix

Trailing 12 Months Ended June 30, 2019

#### Gross Premiums Written = \$6,535.2 Million<sup>1</sup>



# Financial Strength Ratings

Sompo International A+ (Superior) - A.M. Best XV Financial Strength

A+ (Strong) - Standard & Poor's

Endurance at Lloyd's\* A (Excellent) - A.M. Best

A+ (Strong) - Standard & Poor's

\* Accounts written through Endurance at Lloyd's and Lloyd's Brussels utilize the market's common rating, supported by the Lloyd's Central Fund.



#### **COMMERCIAL P&C HIGHLIGHTS**

# Extensive global capabilities and broad network

- A+ admitted and non-admitted paper in the U.S., Bermuda, the UK, Europe and Singapore
- SI Insurance (Europe), SA, based in Luxembourg, complements our London-based Lloyd's Syndicate
  5151 with access to Lloyd's Brussels, expanding our underwriting capabilities, products and presence in the European Economic Area
- Access to 47 Sompo licensed entities in more than 30 countries
- Additional licensing capabilities providing clients with access to local paper in more than 160 countries
- Globally networked centers of excellence focused on the specialty markets for cyber, agriculture (AgriSompo), professional lines (SomPro) and property

# Integrated insurance underwriting, risk control and claims services

- Diverse set of products and solutions tailored to the needs of each account, from small businesses to large multinationals
- Collaborative, specialized teams with deep expertise across a broad range of industries
- Global Risk Control Services provide practical risk mitigation services, helping clients to minimize loss
- Dedicated and empowered claims professionals with extensive industry and product knowledge provide efficient and timely claims service and value-added solutions

# Growing reinsurance portfolio across products, geographies and distribution channels

- Strong client relationships enable us to design and implement tailored risk management solutions
- Diverse set of products and solutions delivered by focused teams with localized knowledge in key reinsurance markets
- Disciplined approach to risk management and claims handling, coupled with strong analytical skills

<sup>&</sup>lt;sup>1</sup> Includes weather derivative premiums.

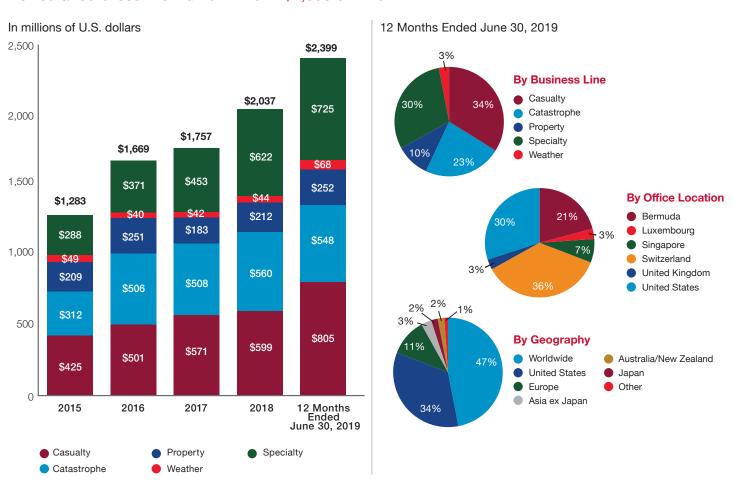
# SOMPO INTERNATIONAL COMMERCIAL P&C REINSURANCE

## Financial Highlights (In millions of U.S. dollars)

	QUARTER ENDED JUNE 30, 2019 <sup>2</sup> (Unaudited)	YTD JUNE 30, 2019 <sup>2</sup> (Unaudited)	YEAR ENDED DEC 31, 2018 (Audited)	YEAR ENDED DEC 31, 2017 (Audited)
SOMPO INTERNATIONAL				
Gross Premiums Written	\$1,757.8	\$4,324.8	\$5,960.7	\$5,108.1
Net Premiums Written	\$920.7	\$2,524.8	\$3,319.8	\$2,877.3
Total Assets	\$22,451.9	\$22,451.9	\$20,705.3	\$19,007.4
SOMPO INTERNATIONAL REINSURANCE				
Gross Premiums Written	\$626.6	\$1,924.5	\$1,996.0	\$1,716.0
Net Premiums Written	\$533.4	\$1,514.7	\$1,572.8	\$1,380.3

For more detailed financial information, please visit www.sompo-intl.com/about-us/financial-highlights

## Reinsurance Gross Premiums Written= \$2,398.6 Million<sup>1</sup>



<sup>&</sup>lt;sup>2</sup> On January 1, 2019 Sompo International adopted International Financial Reporting Standards ("IFRS"). All finanacial results for 2019 are shown on an IFRS basis.



# Sompo International

#### REINSURANCE LOCATIONS

Bermuda (Headquarters)

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Singapore

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Switzerland

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# Sompo International

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