

# Delivering the ease of expertise.

## Dedicated specialists who help raise the bar

Businesses are constantly evolving and so are their risk management needs. The Sompo team provides our clients with exceptional service and a strong, collaborative partnership that is developed through decades of experience. We merge our underwriting expertise, deep local knowledge, and broad global reach to craft solutions designed to meet your needs.

Sompo's diverse product portfolio, broad licensing capabilities, expansive distribution networks, collaborative approach - and most importantly team, are just a few reasons why we're a trusted partner of businesses across North America.

## Guiding you forward with solutions

Our commitment to our clients runs deep, we:

- Leverage our global knowledge and local expertise to address specific appetite needs.
- Focus on making it easy to work with us.
- Provide consistent and efficient service and support.
- Implement a proactive approach, going the extra mile to simplify your challenges.

As part of a large P&C business with 135 years of history, Sompo continues to have a strong and dynamic market presence in our industry. We are committed to investing in the best talent and tools to meet our strategic goals and successfully enter new markets while helping to drive our brand recognition around the world. Today, Sompo employs approximately 9,500 people in 25 countries who use their in-depth knowledge and expertise to help simplify and resolve your complex risk management challenges.

Comprised of expert underwriters, actuaries, risk control specialists and claims professionals, our team has deep expertise in their specialized classes or lines of business to serve clients ranging from small businesses to multi-nationals. Our sophisticated risk management practices deliver tailored solutions to empower clients' success.



### Multinational

Our Multinational Business Unit provides companies with international exposures, an industry-leading platform for risk management. Leveraging Sompo's licensing capabilities worldwide, including a network of partner carriers, we offer a convenient, consistent approach to accessing reliable commercial property & casualty insurance, affording compliance with local regulations in over 160 countries.



### Risk control

Our industry expertise is entrenched across various products and geographies. The Sompo team leads with plan-based strategies that prepares clients for dangers, hazards and potential disasters that could impact business operations. Our Risk Control team takes a collaborative and practical approach to minimize loss potential.



### Claims

Our claims team is an integral component of the underwriting process, specifically aligned with each of our product lines and geographies. Committed to holding the highest industry standards, our in-house claims professionals work with our underwriters, risk control specialists and distribution partners to build a collaborative relationship with each insured to understand each client's changing needs.

## Sompo numbers\*

\*9 months ended September 30, 2024

**\$8.8B**

Net premiums  
written (YTD)

**\$13.4B**

Gross written  
premium (GWP)

**\$47.7B**

Total assets

## Sompo Holdings numbers

**\$31.8B**

Gross premium

**73,000**

Employees

**\$98B**

Total assets

**46**

Licensed entities  
countries

## What our partners are saying...

“ Overall, the excellent quote-to-bind ratio we have is due to Sompo’s exceptional response time to submissions and clear communication about where Sompo can or cannot help on a given account. Sompo is definitely one of my ‘go-to markets!’

– **CRC Insurance Services Broker**

“ I appreciate the willingness of the underwriter to meet with the insured to build a strong relationship. It’s always been positive for both the insured and underwriter.

– **Gallagher Broker**

“ Sompo continuously creates solutions for our complex clients.

– **Marsh Broker**

**78\***  
NPS

\* Based on a scale of 1-100, with 70 and above being considered excellent by industry standards.

## About Sompo

We are Sompo, a global provider of commercial and consumer property, casualty, and specialty insurance and reinsurance. Building on the 135 years of innovation of our parent company, Sompo Holdings, Inc., Sompo employs approximately 9,500 people around the world who use their in-depth knowledge and expertise to help simplify and resolve your complex challenges. Because when you choose Sompo, you choose **The Ease of Expertise™**.

“Sompo” refers to the brand under which Sompo International Holdings Ltd., a Bermuda-based holding company, together with its consolidated subsidiaries, operates its global property and casualty (re)insurance businesses. Sompo International Holdings Ltd. is an indirect wholly-owned subsidiary of Sompo Holdings, Inc., one of the leading property and casualty groups in the world with excellent financial strength as evidenced by ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor’s. Shares of Sompo Holdings, Inc. are listed on the Tokyo Stock Exchange.



### By industry

- Architects & Engineers
- Construction
- Energy
- Financial Services
- Healthcare
- Hospitality
- Legal
- Life Sciences
- Manufacturing
- Private Equity
- Real Estate
- Technology
- Transportation
- and others...



### By product

- Accident & Health
- Agriculture
- Aviation/Aerospace
- Builders Risk
- Casualty
- Crisis Management
- Cyber
- Energy
- Engineered Risk
- Environmental
- Inland & Ocean Marine
- Management Liability
- Middle Market Package
- Political & Financial Risk
- Professional Liability
- Property
- Surety
- and more...

Financial Rating:

**A+** (Strong) Standard & Poor's

**A+** (Superior) A.M. Best

**A1** Moody's

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