

REINSURANCE

SompoRe Business Development Team



At SompoRe, our Global Business Development team is devoted to cultivating and enhancing comprehensive trading relationships with key clients and broker partners. We collaborate closely with our valued trading partners, alongside our Global Executive and Line of Business Teams, to identify and achieve mutually beneficial trading outcomes.

Our Value Proposition

- Individually tailored trading solutions
- In-depth line of business expertise
- Advanced data management capabilities
- Customized client and broker relationship management

Core Responsibilities

- Structured client relationship management
- Coordinated broker relationship management
- Enhancement of internal trading data management
- Branding, communication, and marketing

What you can expect from our team:

- Trusted and fair-trading partner
- Proprietary analytic and modeling tools and databases and the transactional experience of our underwriting, actuarial, legal and claims professionals
- Experienced and approachable executive management team
- Strong focus on original conditions, rate adequacy and limit management
- An integrated account management approach and exceptional financial strength

You should be talking to us...

\$4.5B

Reinsurance GWP

USD as of 12 months ended December 31, 2024

Who we are: Global experience. Local expertise.

With a dedicated underwriting presence in key markets around the world, Sompo's global reinsurance team brings to each account a depth of understanding of local cultures, deep bench strength and specialized capabilities for a wide range of reinsurance products, underwriting the following:

- Accident & Health
- Aviation & Space
- Casualty
- Casualty Facultative
- Collateralized Reinsurance
- Engineering
- Marine and Energy
- Mortgage & Alternative Reinsurance
- Professional Liability
- Professional Liability Facultative
- Property
- Property Catastrophe
- Regional & Multiline
- Surety
- Trade Credit
- Workers' Compensation & Employers' Liability
- Workers' Compensation Catastrophe

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Contacts

Neville Weston

Head of Global Distribution and Product Development

T +1 441 278 0960

nweston@sompo-intl.com

Cathriona Donlon

EVP, Head of International Business Development, Reinsurance

T +44 (0) 20 7337 2878

M +44 (0) 7408 865428

cdonlon@sompo-intl.com

Timothy Fox CPA, CA

Global Distribution Partner & Financial Lines/Casualty Underwriter, Reinsurance

T +1 441 278 0951

M +1 441 533 4332

tfox@sompo-intl.com

About Sompo

We are Sompo, a global provider of commercial and consumer property, casualty, and specialty insurance and reinsurance. Building on the 135 years of innovation of our parent company, Sompo Holdings, Inc., Sompo employs approximately 9,500 people around the world who use their in-depth knowledge and expertise to help simplify and resolve your complex challenges. Because when you choose Sompo, you choose **The Ease of Expertise.™**

"Sompo" refers to the brand under which Sompo International Holdings Ltd., a Bermuda-based holding company, together with its consolidated subsidiaries, operates its global property and casualty (re)insurance businesses. Sompo International Holdings Ltd. is an indirect wholly-owned subsidiary of Sompo Holdings, Inc., one of the leading property and casualty groups in the world. Shares of Sompo Holdings, Inc. are listed on the Tokyo Stock Exchange.

A large white "A+" symbol on a red background.

Financial Rating:
A.M. Best (Superior)
S&P (Strong)

To learn more please follow us on [LinkedIn](#) or visit sompo-intl.com/reinsurance.