



Sompo International's Marine & Energy underwriters offer traditional and specialized treaty reinsurance products with a focus on **hull, cargo, liability, upstream energy, downstream energy, renewable energy** and **other specialized marine lines.**

We forge long term partnerships through a deep understanding of our clients' needs and work closely with them to provide tailored solutions. We have built a reputation for exceeding expectations based on quick and efficient delivery and the settlement of claims in a timely fashion.

Products include both proportional and non-proportional treaty reinsurance programs.

Our Marine & Energy Reinsurance team primarily seeks to work with marine and energy insurers with whom we have an existing relationship or a material developing relationship within the context of our account management strategy. In addition, we selectively consider business on a mono-line basis. Our underwriting teams work with brokers and clients worldwide, seeking partnerships with clients who have a proven track record with effective business processes driving their underwriting, pricing, risk management and claims activities.

### Our Added Value:

- Best in class global Marine & Energy underwriting
- Highly skilled claims and actuarial teams with global Marine & Energy experience
- Respected contract/legal service with global Marine & Energy experience

### What You Can Expect From Our Team:

- Trusted and fair-trading partner
- Deep product knowledge
- Responsive and solution-oriented

You Should be Talking to Us...

**\$4.12B**  
**Reinsurance GPW**

12 Months Ended December 31, 2022



## Who We Are: Global Experience. Local Expertise.

With a dedicated underwriting presence in key markets around the world, Sompo International's global reinsurance team brings to each account a depth of understanding of local cultures, deep bench strength and specialized capabilities for a wide range of reinsurance products, underwriting the following:

- Agriculture
- Aviation & Space
- Casualty
- Casualty Facultative
- Collateralized Reinsurance
- Engineering
- Marine and Energy
- Mortgage & Alternative Reinsurance
- Personal Accident
- Professional Liability
- Professional Liability Facultative
- Property
- Property Catastrophe
- Regional & Multiline
- Surety
- Trade Credit
- Workers' Compensation & Employment Liability
- Workers' Compensation Catastrophe

## CONTACTS

### Christian Silies

Head of Global Aviation,  
Marine & Energy Reinsurance  
**T** +41 44 213 2575  
**M** +41 79 127 6080  
[csilies@sompo-intl.com](mailto:csilies@sompo-intl.com)

### Manny Odzakovic

SVP, Senior Underwriter & Actuary  
**T** +1 441 278 0457  
**M** +1 441 534 0135  
[modzakovic@sompo-intl.com](mailto:modzakovic@sompo-intl.com)

### Stephan Schrecke

SVP, Lead Underwriter,  
Global Marine & Energy  
**T** +41 44 213 2567  
**M** +41 79 127 6199  
[sschrecke@sompo-intl.com](mailto:sschrecke@sompo-intl.com)

### Jatinder Chohan

Senior Underwriter  
**T** +41 44 213 2511  
**M** +41 79 947 3007  
[jchohan@sompo-intl.com](mailto:jchohan@sompo-intl.com)

### Innocenza Papalo (Enza)

Senior Underwriter  
**T** +41 44 213 2581  
**M** +41 79 953 6174  
[ipapalo@sompo-intl.com](mailto:ipapalo@sompo-intl.com)

## ASIA PACIFIC

### Chris Chan

Head of APAC Specialty  
**T** +65 6521 6884  
**M** +65 9233 3689  
[hzhang@sompo-intl.com](mailto:hzhang@sompo-intl.com)

## BERMUDA

Waterloo House  
100 Pitts Bay Road  
Pembroke, HM 08  
Bermuda  
**T** +1 441 278 0400

## Singapore

12 Marina Boulevard,  
#38-03 Marina Bay  
Financial Centre, Tower 3  
Singapore 018982  
**T** +65 6521 6860

## Zurich

Pelikanplatz 15  
CH-8001 Zurich  
Switzerland  
**T** +44 (0) 20 7337 2800

## About Sompo International

# A+

**FINANCIAL RATINGS**  
Standard & Poor's (Strong)  
A.M. Best (Superior)



**BROAD GLOBAL  
LICENSING NETWORK**

# 9,000+

**EMPLOYEES  
WORLDWIDE**

