



**SOMPO  
INTERNATIONAL**

**INSURANCE**



## U.S. Insurance

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompo International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

## Commercial Property

Our Commercial Property team focuses on large domestic and U.S. domiciled multi-nationals companies with a proactive approach to risk management. We pride ourselves on delivering superior risk solutions to our insureds, backed by Sompo's exceptional financial strength. We offer property coverage to large commercial accounts across a broad base of occupancy types.

At Sompo International Insurance, we seek to build long-term relationships with our brokers and risk managers by providing tailored solutions to complex and diverse risks, market leading claims handling and a consistent and pragmatic approach to underwriting.

### Coverage Features

#### **SIGNIFICANT CAPACITY**

- \$50M capacity for Fire peril; \$10M for Critical Flood and High Hazard Earthquake
- Capacity varies by attachment and risk profile
- Coverage offered on both primary, quota share and excess of loss basis

#### **TARGET CLASSES**

We offer coverage to large domestic and U.S. domiciled multi-national companies across all industries, with a focus on:

- Healthcare
- Retail
- Manufacturing (all sectors excluding energy which is serviced by our London Market Energy team)

#### **UNDERWRITING AND CLAIMS CAPABILITY**

- Global coverage
- Admitted and non-admitted paper
- Creative and flexible underwriting approach
- Underwriting team has significant experience with Fortune 2000 accounts
- Dedicated and experienced claims and risk control teams with commercial property expertise
- Collaborative approach to identifying and mitigating risks in order to protect business value

## KEY CONTACTS

### Sharon Herbert

Senior Vice President,  
Commercial Property  
T +1 917 421 4994  
E sherbert@sompo-intl.com

### Mark J. Baroni

Vice President,  
Commercial Property  
T +1 917 596 8801  
E mbaroni@sompo-intl.com

### Jacqueline White

Assistant Vice President,  
Commercial Property  
T +1 646 677 8704  
E jwhite@sompo-intl.com

### Kazuteru Yamada

Assistant Vice President,  
Commercial Property  
T +1 212 471 1740  
E kyamada@sompo-intl.com

## RISK CONTROL

### Kevin Wick

Vice President, Risk Control  
T +1 312 980 5271  
E kwick@sompo-intl.com

### Daniel Carey

Assistant Vice President,  
HPR Property Risk Control  
T +1 212 471 1764  
E dcarey@sompo-intl.com

## CLAIMS

### Shawn Crawley

Senior Vice President,  
Marine & Property Claims  
T +1 678 504 1447  
E scrawley@sompo-intl.com

### Claims Submissions:

insuranceclaims@sompo-intl.com

### 24/7 Claims Hotline:

+1 877 676 7575

### Loss Run Request:

insuranceoperationssupport@sompo-intl.com

## NEW YORK

1221 Avenue of the Americas  
New York, NY 10020  
T +1 212 209 6500

## About Sompo International

Sompo International Holdings Ltd., a global specialty provider of property and casualty insurance and reinsurance, underwrites agriculture, professional lines, property, marine, energy, casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance. Sompo International is a wholly owned subsidiary of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

## Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are part of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

## Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.