



U.S. Insurance

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompo International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

Engineered Risk

Sompo International's Engineered Risk team offers a flexible and consistent underwriting approach providing first-party property coverage for Contractor All Risk (CAR), Erection All Risk (EAR) and Civil infrastructure occupancies in the U.S. Our team of experienced underwriting, claims and risk control professionals have an in-depth knowledge of the construction industry and its unique exposures. We take a collaborative approach to offering tailored solutions, responsive service and risk mitigation strategies to meet your individual needs.

TARGET CLASSES

Our Engineered Risk team focuses on project-specific (single location) accounts as well as contractor and developer master programs for the following occupancies:

- CAR
 - Commercial and residential buildings
 - Airports, stadiums and convention centers
- EAR
 - Manufacturing industries such as steel, cement, pulp & paper, mining
 - Oil, gas and specialty chemical
 - Power (traditional and renewables)
- Civil
 - Roads, railways, pipelines, transmission lines and urban infrastructure

COVERAGE FEATURES

- All risk, including commissioning and testing
- Delay in completion
- Advance loss of revenues
- Interim operation
- Natural perils

CAPACITY

- \$250M depending on occupancy, peril and location

UNDERWRITING AND CLAIMS CAPABILITY

- Consistent, flexible, and responsive underwriting approach
- Experienced underwriting team with knowledge and ability to provide custom builders' risk solutions
- Dedicated and experienced claims and risk control teams with specialized builders' risk expertise
- Collaborative approach to identifying and mitigating risks
- Ability to write 100%, quota share or excess layers with manuscript wordings

KEY CONTACTS

Christopher Smith

Executive Vice President,
U.S. Marine

T +1 917 281 0715

M +1 732 966 6732

E chsmith@sompo-intl.com

William Wagner

Senior Vice President,
Engineered Risk

T +1 646 916 0471

E wwagner@sompo-intl.com

Carlos Rodriguez

AVP, Engineered Risk

T +1 678 631 4111

E crodriguez@sompo-intl.com

CLAIMS

Richard Ketaily

Vice President,
Property Claims

T +1 678 385 6495

E rketaily@sompo-intl.com

Claims Submissions:

insuranceclaims@sompo-intl.com

24x7 Claims Hotline:

+1 877 676 7575

Underwriting Submissions and Loss Run Requests:

engineeredrisk@sompo-intl.com

RISK CONTROL

Victor J Sordillo PE, CSP, MBA

Senior Vice President,
Global Director of Risk Control Services

T +1 908 376 2499

E vsordillo@sompo-intl.com

NEW YORK

1221 Avenue of the Americas
New York, NY 10020

T +1 212 209 6500

DALLAS

Merit Tower,
12222 Merit Drive, Suite 950
Dallas, TX 75251

T +1 972 349 4306

About Sompo International

Sompo International Holdings Ltd., a global specialty provider of property and casualty insurance and reinsurance, underwrites agriculture, professional lines, property, marine, energy, casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance. Sompo International is a wholly owned subsidiary of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are part of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high-quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.

To learn more, visit us at: www.sompo-intl.com

