

Sompo International's experienced E&S Excess Casualty team applies significant expertise and creativity to complete placements. Leveraging our relationships with appointed wholesale brokers, we provide meaningful capacity, a consistent underwriting approach, and timely coverage and claims that address the needs of our insureds responsively.



Coverage Features

CAPACITY

- Excess capacity up to \$25M at appropriate attachment points - generally deploying \$10M-\$15M
- Lead limits up to \$5M
- Ability to participate in quota share layers

ADMITTED & NON-ADMITTED OPTIONS

- Admitted (Licensed in most states): Endurance American Insurance Co.; Endurance Risk Solutions Assurance Co.
- Non-Admitted: Endurance American Specialty Insurance Co.

TARGET CLASSES

Broad appetite including but not limited to:

- Construction (Practice coverage and project specific coverage, including wrap-ups, New York construction)
- Real estate (No lead excess layers on habitation risks)
- Hospitality (Bars, restaurants, hotel/motel)
- Manufacturing, including products (Tobacco & pharmaceutical are excluded classes)
- Energy including contractors (No offshore exposure/ no over-the-hole exposures)
- Sports teams, leagues, & venues

* Endurance American Insurance Company and Endurance Risk Solutions Assurance Co., operating subsidiaries of Sompo International Holdings Ltd., are our admitted companies, providing excess liability coverage in most states.

UNDERWRITING CAPABILITY

- Excess liability and umbrella forms are available
- A wide variety of endorsements available to tailor coverage as needed
- Exceptional financial strength (group rating of A+ from A.M. Best in XV size category and A+ from Standard & Poor's)
- Admitted and non-admitted options*

CLAIMS CAPABILITIES

- In-house claims professionals with extensive experience in handling excess casualty claims work in close partnership with our underwriters
- Responsive claims handling and real-time risk analytics to assist in portfolio management
- Claims professionals who are leaders in their field, actively contributing to industry associations such as CLM, DRI, IACP and RIMS

SUBMISSION INFORMATION

- Cover letter with target pricing
- Completed ACORD 125 application and relevant sub-sections for CGL and Excess
- Website address
- Applicable supplemental questionnaires (contractor, products, etc.)
- Loss history: five years of currently-valued loss experience along with large loss detail (\$25,000 threshold)
- Named underlying carriers (must be A.M. Best rated A- VII or better)

KEY CONTACTS

Sara Gundersen

EVP, Head of E&S Casualty

Segment Leader

T +1 646 677 8710

sgundersen@sompo-intl.com

ATLANTA

3780 Mansell Road, Suite 400

Alpharetta, GA 30022

T +1 770 799 2660

Wayne Hummel

SVP, E&S Excess Casualty

Eastern Region leader

T +1 678 504 1446

whummel@sompo-intl.com

LOS ANGELES

725 S. Figueroa Street,

Suite 2100

Los Angeles, CA 90017

T +1 213 270 7000

Ross T. Paxton

SVP, Western Region Leader

E&S Excess Casualty

T +1 213 270 7016

rpaxton@sompo-intl.com

CLAIMS

William Wingertzahn, Esq.

Senior Vice President,

Senior Claims Counsel

T +1 914 468 8529

wwingertzahn@sompo-intl.com

Claims Submissions:

insuranceclaims@sompo-intl.com

Submissions:

e&sxsc@sompo-intl.com

Transportation:

EandSTransXSC@sompo-intl.com

Loss Run Request:

E&SXSClossruns@sompo-intl.com

About Sompo International

Sompo International Holdings Ltd. (Sompo International) is a global specialty provider of property and casualty insurance and reinsurance, headquartered in Bermuda. Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sompo International is a company driven by its core values, a carrier that holds promise, trust and the commitment to protect at the center of everything it does. We maintain excellent financial strength as evidenced by the ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard and Poor's on our principal operating subsidiaries.



SOMPO INTERNATIONAL

To learn more, visit us at sompo-intl.com