



## U.S. Insurance

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompo International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

## Inland Marine

Sompo International's U.S. Inland Marine practice offers a full portfolio of coverages for movable and specialized property, including stand alone and packaged insurance solutions. Working with a select group of wholesale and retail brokers, our experienced specialists tailor solutions to meet the unique needs of each client. Delivering individual risk policies and risk solutions effectively and responsively, we have the tools you need to build an inland marine solution.

### TARGET CLASSES

The Inland Marine practice is open to discussing all classes of business including, but not limited to:

- Construction
  - Contractor's Equipment
  - Builder's Risk
  - Installation
  - Riggers Legal Liability
- Transportation & Logistics
  - Motor Truck Cargo
  - Railroad Rolling Stock
  - Warehouse Legal Liability
- Communication / Technology Equipment
  - Computer/Data Processing Equipment
  - Radio/TV towers and studios
  - Telecommunications Equipment
- Oil & Gas (land-based)
  - Well Servicing, Drilling and Workover Equipment
  - Oil and Gas Lease Equipment
- Other
  - Equipment Dealers
  - Miscellaneous Scheduled Property
  - Bailee
  - Jeweler's Block
  - Fine Arts
  - Medical Equipment

### CAPACITY

- Varies by class and depending on risk specifics, can range from \$5M any one item to \$50M any one location

### MARINE-RELATED PROPERTY (COMMERCIAL OUTPUT POLICY)

- Ability to pair our comprehensive property form with your inland marine policy to cover related business personal property (including stock), buildings, and income exposures
- Simplify and streamline your property and marine needs in a single policy

### FORMS

- A full suite of admitted AAIS Inland Marine forms as well as proprietary products
- Able to customize coverage forms to address the specific needs of each insured

### UNDERWRITING AND CLAIMS CAPABILITY

- Consistent, flexible, and responsive underwriting approach
- Experienced underwriting team with knowledge and ability to provide custom inland marine solutions
- Dedicated and experienced claims and risk control teams with specialized inland marine and fixed property expertise
- Collaborative approach to identifying and mitigating risks in order to protect business value

## KEY CONTACTS

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## About Sompo International

Sompo International Holdings Ltd., a global specialty provider of property and casualty insurance and reinsurance, underwrites agriculture, professional lines, property, marine, energy, casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance. Sompo International is a wholly owned subsidiary of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

## FINANCIAL STRENGTH

**A+ (Superior)**  
A.M. Best  
(XV size category)

**A+ (Strong)**  
Standard & Poor's