



SOMPO INTERNATIONAL

Sompo International Holdings Ltd. (Sompo International) is a specialty provider of property and casualty insurance and reinsurance, established in March 2017 as the result of the acquisition of Endurance Specialty Holdings Ltd. by Sompo Holdings Ltd. (Sompo).

Sompo's core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. In addition, Sompo is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sompo International is the international operation and a wholly owned subsidiary of Sompo, which trades on the Tokyo Stock Exchange. Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those who matter most: our people. Sompo International's headquarters is in Bermuda and we currently have offices in the United States, the United Kingdom, Continental Europe, and Asia. At Sompo International, a shared commitment to integrity, teamwork, agility, execution, and excellence define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking a **VP - Product Counsel** for our **Florham Park, NJ** office. This position will report to the SVP - Product Development and will provide legal support to the **Commercial Management Liability, Financial Institutions, and Sompo Pro** underwriting teams. Key responsibilities of this role include drafting policy forms for new and existing products and providing advice to professional lines underwriters and management on legal matters.

Job Responsibilities:

- Draft professional lines policy forms and endorsements.
- Advise underwriters regarding professional lines policy terms, coverage issues, and related legal issues.
- Assist underwriters in the negotiation of product coverage terms.
- Review and approve legal documents such as non-disclosure agreements (NDAs) and warranty statements.
- Collaborate with various functional areas across the organization, including underwriting, claims, actuarial, legal, and regulatory compliance in creating products.
- Provide product-related regulatory compliance support.
- Identify opportunities for, and contribute to, continual improvement of team processes.
- Other duties as determined by management.

Qualifications:

- Juris Doctor degree, admission to the bar of one state, and eligibility for in-house bar admission in New Jersey required.
- Minimum of eight (8) years of relevant experience as in-house counsel at an insurance company or combination of in-house and law firm experience.
- Substantial professional or financial lines policy drafting experience.
- Outstanding legal writing skills. Candidates may be asked to provide a writing sample.



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- Excellent analytical reasoning and problem-solving skills.
- Exceptional attention to detail.
- Strong organizational and time management skills.
- Ability to make decisions with limited information and see issues through to resolution.
- Excellent spoken and written communication skills, including the ability to communicate effectively to both technical and non-technical audiences and to all levels of management.
- Regulatory expertise relating to product filings and state required policy provisions.
- Experience managing relationships with senior management.
- Ability to work independently and as part of a cross-functional team.
- Strong commitment to providing superior client service.

Sompo International offers a competitive compensation and benefits package commensurate with experience. For consideration, please e-mail your resume along with salary history/requirements to: abenincaso@sompo-intl.com

**Sompo International is an equal opportunity employer committed to a diverse workforce.
M/F/D/V**

Visit our website at www.sompo-intl.com